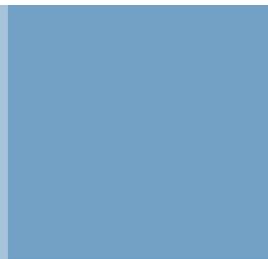


# Public Sector Pension Investment Board



Annual Report 2009



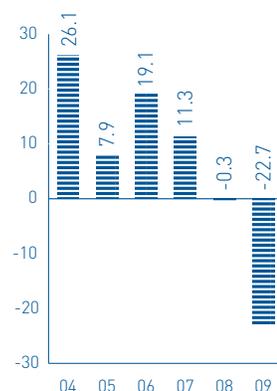
The Public Sector Pension Investment Board (PSP Investments) is a Crown corporation established to invest the proceeds of the net contributions received from the government since April 1, 2000 for the pension plans of the Public Service, the Canadian Forces and the Royal Canadian Mounted Police, and since March 1, 2007, for the Reserve Force Pension Plan. PSP Investments operates at arm's length from the federal government. Its statutory objectives are to manage the funds entrusted to it in the best interests of the contributors and beneficiaries of the plans and to maximize investment returns without undue risk of loss.

## Financial Highlights

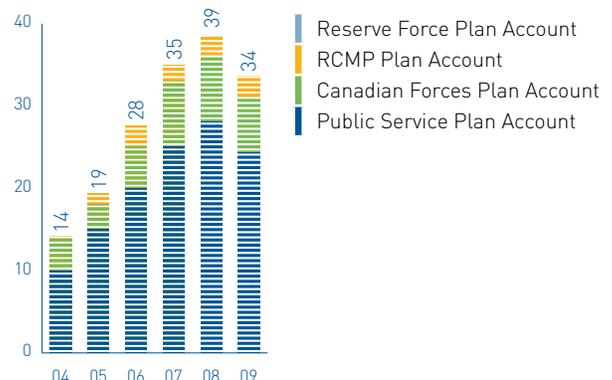
### Table of Contents

- 1 Highlights FY 09
- 2 Corporate Objectives FY 09
- 2 Key Corporate Objectives FY 10
- 4 Chair's Report
- 7 President's Report
- 11 Management's Discussion of Fund Performance and Results
- 21 Operating Expenses
- 22 Risk Management
- 24 Internal Audit and Compliance
- 25 Governance
- 35 Compensation
- 41 Glossary
- 46 Directors' Biographies
- 49 Management Team
- 50 Financial Statements and Notes to the Financial Statements

**ANNUAL PERFORMANCE**  
As at March 31 (percent)



**CHANGES IN NET ASSETS (CONSOLIDATED)**  
As at March 31 (\$ billions)



- Consolidated net assets were \$33.8 billion compared to \$38.9 billion at the end of fiscal year 2008.
- Total portfolio return was negative 22.7% compared to Policy Benchmark of negative 17.6%.
- In fiscal year 2009, all Private Market asset classes (Real Estate, Private Equity, Infrastructure) exceeded public market equity returns and outperformed their respective benchmarks over a five-year period, or since their inception.
- Major direct investments continue to improve business fundamentals thereby increasing long-term value.
- A majority of Public Equity portfolios outperformed their benchmarks.
- All fixed income and real return bond portfolios recorded positive returns.
- Successful restructuring of third-party asset-backed commercial paper in Canada.
- Mr. Daniel Garant was hired to the senior position of First Vice President, Public Market Investments.
- Mr. John Valentini was promoted to the newly created senior position of Executive Vice President, Chief Operating Officer and Chief Financial Officer.

**ASSET MIX**  
As at March 31, 2009 (percent)



**NET ASSETS PER PENSION PLAN**  
As at March 31, 2009 (\$ millions)



➤ ENTERPRISE RISK MANAGEMENT

Continue to build on the Enterprise Risk Management (ERM) initiative begun in fiscal year 2008 by performing strategic risk reviews, monitoring and reporting on selected risks as well as promoting a risk awareness culture through education and training.

STATUS: COMPLETED AND ONGOING

Key accomplishments include:

- Strategic investment-related processes were identified, prioritized and reviewed and appropriate recommendations to mitigate risk were issued.
- A business continuity project with a full-scale continuity exercise was completed.
- A Corporate Information Security Policy based on best practice standards was developed.
- An ERM monitoring system was developed to capture and summarize key risks in order to improve the effectiveness of the Board of Directors' oversight capability.
- A new leadership talent training program was implemented and a new recruiting approach was adopted to ensure retention and attraction of qualified employees.

➤ PUBLIC MARKETS

Build on new leadership in the Public Market Investments Group and set a course for increased internal management of assets in areas where PSP Investments demonstrates a competitive advantage to do so and can attract the necessary talent.

STATUS: COMPLETED

Key accomplishments include:

- Mr. Daniel Garant joined PSP Investments in September 2008 to lead the Public Market Group.
- A business plan for Public Markets, which includes the development of new internal management activities, was presented to the Board of Directors in February 2009.

2010

REFINE POLICY PORTFOLIO ALIGNMENT

Define a policy portfolio, within an asset-liability framework, taking into account the liabilities of the plans and optimizing the Policy Portfolio Structure. Develop internal asset-liability capabilities and model.

## ➤ POLICY PORTFOLIO GOVERNANCE

Increase resources dedicated to monitoring the performance of Policy Portfolio changes and advise the Board of Directors on future improvements. Recommend changes to the asset allocation based on the economic and geopolitical outlook. Place increased emphasis on the Plans' liabilities.

STATUS: **COMPLETED AND ONGOING**

### Key accomplishments include:

- Three new members joined the Asset Allocation Strategies and Research (AAS&R) Group. This group now acts as the Secretariat of the Policy Portfolio and incorporates the Economics, Asset-Liability Management and Research and Monitoring functions.
- PSP Investments developed its capabilities in Asset-Liability Modeling (ALM) and worked in close collaboration with the Office of the Chief Actuary of Canada to gather the required liability input. The new ALM framework was used by the AAS&R Group to analyze the existing Policy Portfolio.
- The development of an enhanced monitoring system for PSP Investments' Policy Portfolio was undertaken; this system will incorporate all the interconnectivity required to adjust to the future Enterprise Data Management environment.
- Quarterly "State of the World" updates are now being presented for discussion at the Management Investment Committee as well as at the Board of Directors level. The full integration of these perspectives will be part of our next review of the Policy Portfolio.

### CONTINUE IMPLEMENTING ACTIVE INVESTMENT MANAGEMENT PHILOSOPHY

Continue to achieve a high level of effectiveness in the management of our direct and co-investments by expanding relationships with top-performing business partners in Private Markets. Increase the proportion of internal active management in Public Markets and implement Value Opportunity Investing Strategy.

### ENHANCE RISK MANAGEMENT

Continue implementing a comprehensive risk management plan (investment, enterprise and operational risk management) to ensure timely and ongoing risk monitoring and reporting. Enhance risk analysis and risk parameters based on experience from recent financial crisis and resulting changes to market risk practices.

PAUL CANTOR  
*Chair*



## Chair's Report

*Well. That was quite a year. And at the time of writing this report, glimmers of light on the horizon were only slowly starting to emerge. PSP Investments' Board and Management had already fortified themselves last year with human resource changes, revised risk management practices and a cohesive approach to leadership. None of that protected us from the general market downturn, but it did mean that we were able to effectively manage our portfolios through the period. In particular, our continuing diversification reduced our dependence on publicly traded stocks and bonds into investments in real estate, private equity and infrastructure to help cushion the blows.*

Our continuing diversification could not entirely shelter PSP Investments from the worst effects of the financial crisis. PSP Investments recorded a 22.7% loss during fiscal year 2009. We continue to believe that our portfolio represents solid long-term value and we expect our unrealized losses to recover when markets eventually return to health.

A critical question is how is PSP Investments positioned to respond to what happens next? For the next 21 years, PSP Investments' inflow of funds is expected to exceed our obligations to pensioners. Unlike many funds, we have no pressing short-term obligations to pensioners that will force us to sell assets today at distressed prices. In this highly fluid and uncertain market environment, it is extremely important to remain patient and grounded in our decision making if we are to take advantage of our substantial liquidity for the benefit of our stakeholders. To do so, it is critical that we move ahead on our goals and objectives.

It is remarkable that an organization can move ahead on goals and objectives while weathering a storm of this magnitude. Yet this was done in all parts of the organization. At the Board, we set ourselves goals which were directed to widening and deepening our ability to provide oversight of PSP Investments.

One initiative was to more closely link our investment strategies to the Plans' liabilities. The responsibilities of PSP Investments' Asset Allocation Strategies & Research Group were realigned to support the Board. In addition, the Group's work on key macroeconomic issues is being incorporated into portfolio allocation for Board approval.

A second initiative is risk definition and involves the modelling of projected cash flows related to both assets and liabilities. This has resulted in collaboration between us and our colleagues at Treasury Board Secretariat and in the Office of the Chief Actuary.

The third initiative is to design an enterprise-wide risk reporting framework at the Board level. Within that framework we are seeking to establish reporting at a level that we call "investment management literacy" that helps ensure that there is a clear understanding between management and the board of the opportunities and risks that are under discussion. We were somewhat surprised to find that this initiative is breaking new ground in the investment management community and that further work will be required next year to complete this project.

Beyond the specific objectives mentioned above, we know that building the cohesiveness of our team and our leadership is an important priority. One role of the Board of Directors is to set a tone at the top that ensures that PSP Investments has strong values and ethical standards. These standards should apply equally to how we operate internally and how we interact with our external stakeholders. They should guide our behaviour through even the most difficult periods.

Therefore, the Board welcomed the management initiative to develop Core Organizational Values on which all of us at PSP Investments can depend. The Values have been disseminated widely throughout the organization. They represent the bedrock on which we operate and they define our expectations of each other. It's also important for our people to know that the Board of Directors of PSP Investments is one hundred percent supportive of management's initiative. To that end, I have been writing a series of essays and speaking to the employees about the Values:

- > **ACT WITH INTEGRITY** > **STRIVE FOR TECHNICAL EXCELLENCE** > **ACT AS ONE TEAM**
- > **DELEGATE RESPONSIBILITY AND EMBRACE EMPOWERMENT** > **BE RESULTS ORIENTED**

## **Executive Compensation**

PSP Investments' Compensation Policy is designed to attract and retain talented employees, reward performance and reinforce our business strategies and priorities. As is the case throughout the investment industry, variable incentive compensation is the most important component of the total compensation offered to executives and portfolio managers.

Our variable incentive compensation programs are designed to reward total fund and asset class performance above a pre-established benchmark. They also reward individual performance against the achievement of objectives. Performance relative to markets is measured against investment performance in the current year and also against our prior four-year performance. Measuring against the four-year period serves to align the interests of our managers with the sustained investment objectives of PSP Investments. It also reduces the effect of extreme performance in any given year, either positive or negative, which aligns us more closely to our longer term perspective. PSP Investments introduced a new long-term incentive plan based on forward-looking four-year investment performance in fiscal year 2009.

As a result of 2009's underperformance, there were no short-term or long-term bonuses paid or allocated to any employees in respect of 2009 for total fund performance. The Board has decided to pay the short-term bonus based on the achievement of individual objectives. Consequently, short-term bonuses earned in 2009 by the highest compensated officers of PSP Investments are 39% lower than in the previous year. The 2009 underperformance will also adversely affect variable compensation until 2012 as performance incentives are based on a four-year period.

In addition, given the current financial and economic context, the Board and Management agreed that officers and senior managers receive no salary increase for fiscal 2010. The Board has also decided that its 2010 compensation will not be increased.

The deferred incentive payments in 2009 reflect the strong fund performance achieved over the four-year period from 2004 until 2007. Under the deferred incentive plan, payment of bonuses earned through 2007 was deferred for two years as a retention mechanism.

## Acknowledgments

On behalf of the Board, and on behalf of our stakeholders, I want to thank our President and Chief Executive Officer Gordon J. Fyfe and all of the people at PSP Investments for their dedication and hard work during such a difficult time. They were called on to make an extraordinary effort and they rose to the occasion to do so.



Paul Cantor  
Chair

## PSP INVESTMENTS CORE VALUES

- ▶ **ACT WITH INTEGRITY:**  
By this we mean, first, conducting ourselves in a manner which is always legal, ethical and moral. But in addition, we mean keeping our promises to each other and to those we deal with.
- ▶ **STRIVE FOR TECHNICAL EXCELLENCE:**  
This means engaging in lifelong learning, paying attention to detail, and being the best in the world at what each of us does.
- ▶ **ACT AS ONE TEAM:**  
When we act as one team, we recognize that each of us brings some special expertise to PSP Investments and that none of us have the capacity to do everything. By working together, we can achieve more as a group than we could do as a collection of individuals.
- ▶ **DELEGATE RESPONSIBILITY AND EMBRACE EMPOWERMENT:**  
We want a decision to be made by the person who knows the most about the matter. If we make decisions at the wrong level, the person making the decision can't make the best decision, and the person who should have made the decision isn't accountable for it.
- ▶ **BE RESULTS ORIENTED:**  
The primary responsibility of PSP Investments is to support the fulfillment of the pension promise. It therefore follows that one of our Core Organizational Principles should be to achieve that objective. But we do not get there by a fixation on the bottom line. Instead, we get there by adherence to our Core Organization Principles, which, if we live by them, will lead inevitably to desirable long-term bottom line results.



GORDON J. FYFE  
*President and Chief Executive Officer*

## President's Report

*We experienced exceptionally difficult financial and economic times in Canada and around the world over the last year. PSP Investments, like most institutional fund managers, recorded negative investment returns during the last fiscal year due to the worst deterioration of financial markets since the Great Depression. Our return for fiscal year 2009 was negative 22.7% largely as a result of the sharp decline in public equity markets during the latter half of the fiscal year.*

After three years of first quartile performance amongst large Canadian Pension Plans<sup>1</sup>, our performance is lagging that of our peers in fiscal year 2009. Our four-year average, on the other hand, remains at the median when compared to our peers.

### State of the Markets

During the twelve-month period ended March 31, 2009, major stock markets including the S&P/TSX Equity, the S&P 500 and the EAFE recorded losses of between negative 32.4% and negative 38.1% in local currency. In the first three months of calendar year 2009, public equity markets hit their lowest level of the fiscal year. In March 2009, US stock markets were at 1997 levels, erasing 12 years of returns, while the TSX was trading at 2002 levels. In addition during our most recent fiscal year, the Canadian dollar reached a four-year low against the US dollar.

<sup>1</sup> RBC Dexia – Canadian Pension Plans over \$1 billion.

Just two years ago, financial markets were awash with liquidity. Banks, hedge funds and other financial institutions were active lenders and were prepared to commit large amounts of capital to finance all types of businesses. As a result of the current financial crisis, credit and liquidity have disappeared and so have buyers. There are few transactions in real estate and private assets and they generally involve sellers in financial distress.

## Our Performance

Like other institutional funds, PSP Investments has diversified its investment portfolio to reduce overall long-term risk. In addition to diversifying our public equity portfolios on a geographical basis, we have also diversified into other asset classes, including fixed income, private equity, infrastructure investments and real estate.

Despite the diversification of our risk into these very different asset classes, we still experienced a 22.7% decline in our overall investment portfolio. During the second half of fiscal year 2009, the panic in financial markets resulted in the decline in value of all asset classes except for government bonds.

PSP Investments hedges a portion of its total foreign currency exposure. The impact of the hedging policy on our 2009 results was negative 2.6%, as the Canadian dollar experienced a significant 22.6% drop against the US dollar.

Our Policy Portfolio's benchmark had a return of negative 17.6%, primarily as result of the sharp decline in global public equity markets. While we are disappointed with our relative performance, our underperformance is mainly attributable to additional write-downs on our asset-backed commercial paper and collateralized debt obligations investments which impacted our total return by negative 3.0%. Our Real Estate portfolio, with an annual return of negative 16.8% also underperformed its benchmark of positive 6.6%, impacting our relative return by negative 2.4%. Over a five-year period, our Real Estate portfolio has recorded an annualized return of 9.3%, outperforming its benchmark by 2.2%.

For the majority of our Public Equity portfolios, our portfolio managers were successful in limiting losses. While our returns were negative, our Canadian Equity, EAFE Large Cap Equity and Emerging Markets Equity all outperformed their respective benchmarks.

Our overall return was also positively impacted by the positive returns of our fixed income and real return bond portfolios: World Government Bonds 19.4%, World Inflation-Linked Bonds 5.9%, Canadian Fixed Income 4.7%, and Cash & Cash Equivalents portfolios 2.8%.

Private Market investments had a positive impact on overall results as they outperformed public equities. For instance, our Infrastructure portfolio, the result of our diversification strategy which began in 2004, recorded a positive return of 6.0% outperforming its benchmark of 5.8% for a three-year return (since inception) of 5.5%, 2.2% above its benchmark. Private Equity returned negative 32.3% below its benchmark of negative 31.6% for the year, but is outperforming its benchmark by 0.6% since inception.

Our Private Market investments suffered from fair-value or mark-to-market adjustments which require us to value our assets as if they were for sale as of March 31, 2009. We continue to hold effectively all of the investments for which we have recorded unrealized losses and remain confident in the quality of our assets. In a period when there are few buyers and weak sellers as well as limited transactions, we have to value our private market assets as if they had to be sold during the crisis and in a market with very few comparables. As long-term investors with no pressure to sell our investments in the short term, we measure the progress of our investments by improvements in the fundamentals such as cash flows and earnings. Our principal private market assets are continuing to perform well and according to plan.

Revera Inc. (Revera), Canada's largest provider of accommodation and care for seniors and our largest Private Market investment, was able to pay down debt and increase earnings before interest, taxes, depreciation and amortization (EBITDA) during this very difficult economic period. Despite those improvements, mark-to-market accounting rules required PSP Investments to write down the value of Revera. Since PSP Investments purchased Revera in 2006, the return on the investment remains positive and exceeds the Real Estate benchmark.

Furthermore, the fair value of Telesat Canada, a satellite operator and our second largest Private Market investment, has remained unchanged from last year, despite a significant increase in EBITDA and an increase in EBITDA margin during the last year.

In Real Estate, approximately 56% of our holdings are in residential rental properties, which have not been as affected by the downturn as have shopping centres and office towers, sectors where we have limited exposure. In doing so, we have limited our downside during the current recession.

## **Our Progress**

Despite the financial crisis and its impact on PSP Investments' returns, fiscal year 2009 was marked by substantial progress in a number of critical areas.

An important achievement which provides us with a substantial competitive advantage is the upholding of PSP Investments' AAA credit rating during these difficult times. PSP Investments' AAA credit rating was reaffirmed by two credit rating agencies in late fall 2008. Throughout fiscal year 2009, our management team identified and implemented a variety of improvements and initiated process reviews in operations management, risk management and human resources. We continue to look for ways to improve in these and other key areas of our overall operations. In particular, we continue to enhance our risk management policies and practices.

A key appointment in the past twelve months was that of Daniel Garant as First Vice President, Public Market Investments. Mr. Garant brings exceptional experience in public markets to PSP Investments. We welcome him to our team and we look forward to his contribution to our efforts.

## **Credit Crisis**

A critical development during fiscal year 2009 was the successful restructuring of the non-bank asset-backed commercial paper market. After many months of negotiations and hard work, the Pan-Canadian Investors Committee for Third-Party Asset-Backed Commercial Paper was able to successfully restructure the financial instruments in question. As at our fiscal year-end 2009, although losses have been recorded in the financial statements in accordance with accounting rules, there are no actual credit losses realized in this portfolio.

We have learned from this experience and consequently have taken certain measures, namely, new leadership in our Public Market Group as well as improvements in our investment risk management practices.

## **Putting our Liquidity to Work**

The global credit crisis dried up liquidity and the business models that rely excessively on borrowed capital, such as hedge funds and other financial institutions, has changed dramatically. Buying power has shifted to institutions that enjoy significant long-term capital and liquidity such as PSP Investments.

PSP Investments is now pursuing investment opportunities arising from the current market disruption. Our 2004 diversification strategy was implemented precisely because PSP Investments has the ability to buy and hold illiquid assets for the long term even during periods of extreme stress as we just experienced.

Each year, we expect a steady cash inflow of new funds totalling approximately \$4 billion, and net contributions are projected to remain positive until the year 2030. We are under no pressure to sell or otherwise realize on our investments in the short term or indeed at any time before we are ready to sell of our own accord.

We see opportunities in these markets and have added to our portfolio as opportunities for good assets at attractive prices have become available.

As a result, we have developed a Public Markets business plan that will facilitate our ability to recognize and invest in significant opportunities in public markets around the world. We have also recently completed PSP Investments' three-year strategic plan which is aimed at increasing internal and direct investments programs. Investment performance of our direct investments where we have a greater influence on long-term value creation has been very good, and we intend to continue to capitalize on this strategy.

## Final Thoughts

Fiscal year 2009 was a very difficult year, requiring absolute commitment and dedication from a large number of people at, or associated with, PSP Investments.

I would like to thank each member of the Board of Directors, and in particular Paul Cantor, our Chair, for their incredible availability and support, specifically throughout October and November 2008 when the financial crisis was unfolding.

I would like to also congratulate John Valentini on his well-deserved promotion to Executive Vice President, Chief Operating Officer and Chief Financial Officer during the year. Finally, I would like to thank all of our employees for their commitment and dedication during fiscal year 2009. It took both team and individual effort to get through this very difficult year.

Sincerely,

A handwritten signature in black ink, reading "Gordon J. Fyfe". The signature is written in a cursive style with a large, looping initial "G".

Gordon J. Fyfe  
President and Chief Executive Officer

## Management's Discussion

### of Fund Performance and Results

#### Economic Overview and Background

*Fiscal year 2009 was one of unprecedented economic and financial turmoil. What started as a crisis in the US housing market has led to the near-collapse of the global banking system, the deepest global recession of the post-war period and the worst equity bear market since the 1930s. While the U.S. remains at the epicenter of the storm, no region of the world has been spared. The industrialized economies are contracting sharply, and emerging markets—which some had seen as relatively immune from the crisis—have been severely shaken as well. Global trade is rapidly shrinking and commodity prices have collapsed. Meanwhile, the world's central banks have slashed their policy rates close to zero and non-conventional monetary policy tools such as direct purchases of securities are either being contemplated or implemented. Governments around the world are injecting huge sums into their economies to support growth. Yet, the headwinds facing the global economy remain immense: the banking system is in shambles, credit conditions remain tight and wealth destruction has been massive.*

#### MAJOR ECONOMIES

The pace at which economic and market conditions have deteriorated over the past fiscal year is nothing short of stunning. While the credit crisis that unfolded between July and September 2007 did have a significant negative impact on the major economies, and especially the U.S., a recession of this severity still appeared to be a risk—albeit a significant one—rather than a reality. That all changed in the late summer and early autumn months of 2008. As the crisis intensified, the financial sector found itself with several institutions on the verge of collapse and government bailouts multiplied. However, the spark that truly ignited the powder keg was the bankruptcy of Lehman Brothers in September 2008. Until then, the failure of a major institution was only a possibility. At that point, it became a reality. Credit markets completely froze up and inter-bank lending ground to a halt. Liquidity evaporated, forcing the world's central banks to massively inject funds into short-term credit markets to ensure their viability. Credit spreads soared to all-time highs. Stock markets crashed across the globe, and both the extent and the speed of decline were devastating, the worst since the Great Depression. Measures of market volatility exploded to all-time peaks. As for government bond yields and money market rates, they plunged as investors fled for safety, and three-month US Treasury Bills yields even briefly traded in negative territory. In sum, there was nowhere to hide—with the exception of government bonds, all asset classes posted steep losses.

The intensification of the credit crunch had a devastating impact on the real economy. US consumers and businesses retrenched sharply and employment plunged. The malaise rapidly spread around the globe. The economies of the U.K., the Euro zone and Japan contracted significantly, and emerging markets either went into recession or slowed dramatically. Even the high-flying Chinese economy ground to a halt.

In response, the US Federal Reserve flooded the markets with liquidity. It doubled the size of its balance sheet via numerous facilities designed to spur credit creation and slashed its policy rate to near-zero. Other central banks continued to cut rates as well. Although the aggressive measures that were put into place helped thaw credit markets, these have not returned to normal. Expectations are mounting that further unconventional measures will be required to break the log-jam.

### **Canada**

Although Canada's domestic economic fundamentals had been solid and its banking system relatively healthy, the Canadian economy could not resist the downward tow from its sinking US counterpart. Canada's economy fell into recession in the final quarter of calendar 2008, posting a 3.7% annualized decline, and recorded an even larger 5.4% drop in the opening quarter of 2009. Although the recession is largely the result of Canada's heavy export exposure to the U.S.—with manufacturing hit particularly hard—and tumbling commodity prices, domestic spending also shrank as consumer and business confidence faltered.

The plunge in global commodity prices also took a huge toll on the Canadian dollar, which was trading at parity with its US counterpart as recently as July 2008.

### **United States**

The US economy went from bad to worse over the course of fiscal year 2009, with the economy falling into a deep and prolonged recession. While the downturn officially started in December 2007, it was relatively mild until the closing months of 2008 when economic conditions deteriorated dramatically. Real Gross Domestic Product (GDP) contracted at a 6.3% annualized pace in the final quarter of the calendar year—its worst drop since 1982—and recorded a similar 6.1% decline in the opening quarter of 2009. Consumer spending and business investment contracted sharply and exports faltered as a result of slumping world demand. Almost 5.2 million jobs were lost since the beginning of the downturn, and approximately two-thirds of those in the five months to March 2009 alone. The unemployment rate jumped to 8.5%, its highest since the early 1980s. As for the housing market, it continued to slide, with new home sales running at their lowest levels on record, house prices tumbling and foreclosures mounting.

### **Europe**

The European economy was also hit hard by the crisis. The U.K., in particular, is in the throes of a severe recession and of a housing market meltdown. After performing relatively well for most of 2008, the Euro zone economies contracted sharply in the final quarter of the year and the opening quarter of 2009. Real GDP plunged at an annualized pace of 6.4% and 9.6% respectively as tight credit conditions, faltering confidence and shrinking export demand took their toll. Like other central banks, the European Central Bank continued to cut rates, and expectations are that it will continue to do so in 2009.

### **Japan**

The Japanese economy has been heavily battered by the global credit crisis and is going through its most severe recession of the post-war period. GDP started contracting in the second quarter of 2008 and in the fourth quarter, it fell at a catastrophic annual pace of 14.4%. It continued to plunge in the first quarter of 2009 with a 15.2% decline. Exports collapsed, falling by more than 60% in the year to February 2009. As for industrial production, it tumbled by more than 20% in 2008. With the economy in such dire straits, deflation has returned as a serious concern.

## Emerging Markets

Emerging markets have not been spared the pain of the global recession. In Asia, in particular, several economies—Singapore, Korea and Taiwan are but three examples—recorded catastrophic declines in output as the year drew to a close, in part due to collapsing exports. Even China, which had been posting double-digit growth rates, saw its year-over-year growth rate slow to 6.8% in the final quarter of 2008, suggesting that the economy essentially stalled as the year drew to a close. The People's Bank of China has been easing its monetary policy and the Chinese government is currently implementing an important stimulus plan in response to the slowdown.

## FINANCIAL MARKETS

Global stock markets went through their worst performance of the post-war period as the declines recorded in fiscal year 2008 intensified over the course of the past year. After losing 37.4% in fiscal year 2009 in local currency terms, the MSCI (Morgan Stanley Capital International) World Index ended the fiscal year 48% below the peak reached in mid-October 2007. No major indices have been spared. The S&P 500 posted a 38.1% loss in fiscal year 2009, bringing the total loss from its peak to the end of the fiscal year to 47.2% as it recorded its worst performance since the Great Depression. European and Japanese markets were similarly battered. Finally, many emerging markets recorded even sharper declines before recovering some lost ground later in the year.

## Canadian Equities

Canadian equities started the year by meaningfully outperforming their US counterparts, largely on the back of rising commodity prices. However, once fears of global recession sent commodity prices tumbling, they rapidly reversed course, catching up to US equities. Overall, the S&P TSX returned negative 32.4%, not far from the performance of US stocks. Energy and materials, two broad commodity-based sectors, were the more seriously affected. Financials also underperformed the broad index. In contrast, defensive sectors such as consumer staples fared better.

## US Equities

In fiscal year 2009, US equities marked the most pronounced downturn since the 1929-1933 depression with the S&P 500 posting a negative return of 38.1%. All sectors were impacted, with financials being hit particularly hard. Indeed, the S&P 500 Financials index lost 63% during the year, a 75.1% fall from its peak in January 2007. Given the sharp depreciation of the Canadian dollar over the course of the year, the negative performance was not as severe in Canadian dollar terms, with the S&P 500 posting a negative return of 24.1%.

## Emerging Market Equities

Most emerging markets recorded performances during the year that were similar, and in some cases worse, than those of the developed economy markets. After gaining ground in the early part of the year, the MSCI Emerging Market Index, expressed in local currency, plunged by more than 55% between May and October 2008. Although it regained some ground afterwards, it ended the fiscal year with a negative return of 36.7%. The BRIC (Brazil, Russia, India and China) performed somewhat worse with a loss of 41.9%, largely as a result of Russia's dramatic slide which at one point left its markets almost 75% of their peak. The best performing region was Latin America; the MSCI Emerging Market Latin America Index was off 32.5% in local currency terms and by the end of the fiscal year, was up some 33.8% since hitting bottom in October 2008.

## Bonds

Fiscal year 2009 was a good year for government bonds as all the ingredients were in place to push yields sharply lower. The US Federal Reserve cut its Fed Funds Rate to virtually zero, and the world's major central banks followed in its footsteps. The collapse in equity markets fuelled a mass exodus towards safe assets—to the point where three-month T-Bill yields were momentarily in negative territory. Commodity prices tumbled, the global economy sank and fears of deflation started to spread. While they rose as high as 4.2% in May 2008, 10-year US Treasury yields fell to a mere 2.1% in October 2008. Bonds in Canada, U.K. and the European market rallied dramatically as these economies soured and their central banks aggressively cut rates. Fiscal year 2009 was also a dismal one for corporate bonds; yield spreads surged to record highs—more than 600 bps for Moody's BAA spreads and 275 bps for AA spreads.

## Real Estate

Housing markets throughout most of the U.S. remained weak during fiscal year 2009. Even resilient markets, such as New York, began to deteriorate in the last two quarters of the year. As US home sales continued to plummet, prices plunged, and delinquencies surged. The MSCI REIT Index, which had already dropped substantially in fiscal year 2008, declined by more than 60%. The commercial real estate market also weakened significantly. As a result, Commercial Mortgage-Backed Securities (CMBS) spreads widened dramatically. Outside of the U.S., the picture was very similar. While certain markets or countries fared better than others, none were unaffected by the economic and financial crisis.

In Canada, which has one of the most stable banking systems in the world, real estate markets only began to soften in the last quarter of the year. Job losses in both the manufacturing and professional service sectors have resulted in reduced demand for commercial and industrial space, while demand for multi-family properties actually increased due to rising unemployment and mortgage financing restrictions.

## Commodities

Fiscal year 2009 was disastrous for commodity markets. After peaking at the tail end of the commodity boom during the summer, prices collapsed. Crude oil went from as high as \$145 per barrel in July 2008 to a low of less than \$32 per barrel in December 2008. From base metals to agricultural commodities, most other commodity markets also posted stunningly sharp declines. Notably, the Commodity Research Bureau (CRB) Index is down almost 60% from its July peak. Gold represents the only real exception to the general trend; its safe-haven status momentarily propelled gold futures above \$1,000 per ounce.

## Investments Objectives, Investment Policy and the Policy Portfolio

### INVESTMENT OBJECTIVES

PSP Investments' mandate is described in section 4 of the *Public Sector Pension Investment Board Act*:

- To manage funds in the best interests of contributors and beneficiaries under the plans; and to maximize returns without undue risk of loss, having regard to the funding, policies and requirements of the pension plans and the ability of those plans to meet their financial obligations.

Based on these statutory objectives, PSP Investments' Board of Directors established the following investment objectives:

- Absolute Return: achieve a return (net of expenses) at least equal to the actuarial rate of return as determined by the Chief Actuary of Canada.
- Relative Performance: achieve a target return exceeding the Policy Portfolio return and operating expenses.

### INVESTMENT POLICY

In fiscal year 2009, PSP Investments developed its asset-liability modeling capabilities by building an internal function and teaming up with an external consultant. This development reflects PSP Investments' desire to improve the overall alignment of interests between all stakeholders. Discussions with TBS regarding the management of pension financing risks also contributed to a better understanding of related issues.

Fiscal year 2009 was also characterized by a building up of PSP Investments' capacity to integrate information into an enhanced Policy Portfolio monitoring dashboard. The integration of economic and geopolitical scenarios in the investment process is also being improved.

### POLICY PORTFOLIO

The severe market movements underpinned by the possibility of a worldwide recession that marked fiscal year 2009 put stress on the narrow ranges allowed for the long-term target weights of certain asset classes within the Policy Portfolio. In response to this extraordinary situation, PSP Investments' Board of Directors approved temporary amendments to the Policy Portfolio on October 24, 2008. These amendments were meant to allow greater flexibility in managing the storm by increasing the allowed ranges.

Effective March 31, 2009, permanent changes to the Policy Portfolio were approved by the Board of Directors. These changes resulted in the regrouping of all equities into a broad asset class named "World Equity", while the other two broad asset classes: "Nominal Fixed Income" and "Real Return Assets" remained unchanged. New ranges for the asset class "World Equity" were also introduced.

At the end of fiscal year 2009, all asset classes were within the ranges prescribed in the Statement of Investment Policies, Standards and Procedures (SIP&P).

## Change in Net Assets and Fund Performance

### CHANGE IN NET ASSETS

The net assets for PSP Investments decreased by \$5.1 billion, going from \$38.9 billion at the end of fiscal year 2008 to \$33.8 billion at the end of fiscal year 2009. The investment loss for PSP Investments is \$9.5 billion, offset by contributions of \$4.4 billion. The investment loss reflects a consolidated rate of return of negative 22.7% in fiscal year 2009, compared to a return of negative 0.3% in fiscal year 2008.

### PERFORMANCE MEASUREMENT AND EVALUATION

Based on the Statement of Investment Policies, Standards and Procedures (SIP&P), PSP Investments evaluates its investment strategies, as well as individual investment mandates, through performance measurement. The performance for each respective investment strategy and mandate is compared to an appropriate benchmark.

### BENCHMARKS

A combined Policy Portfolio Benchmark is constructed using the asset class benchmarks weighted by their allocations as established in the SIP&P. The return for each asset class is compared to the relevant benchmark return, while PSP Investments' return is compared to the Policy Portfolio Benchmark return.

### RATES OF RETURN

In fiscal 2009, PSP Investments' rate of return is negative 22.7% as compared to the Policy Benchmark rate of return of negative 17.6%. Over the last five fiscal years, PSP Investments has posted a positive rate of return of 2.0% as compared to the Policy Benchmark positive rate of return of 3.0% over that same period.

The overall performance was adversely influenced by the financial performance of the world's major stock markets. As outlined in the economic overview beginning on page 11, global stock markets recorded their worst declines of the post-war period. For the fiscal year ended March 31, 2009, declines in global markets ranged from negative 32.4% to negative 38.1% (Canadian, US and EAFE) in local currency. Some of the most important declines occurred in the first three months of calendar year 2009, the last quarter of the fiscal year. Stock markets in the U.S. were at 1997 levels while the TSX was trading at 2002 levels. In the fourth quarter alone, the S&P 500 and EAFE declined by more than 10% in local currency. The fund's overall return was generally higher than the returns posted by the major global stock markets due to the portfolio being well diversified.

As a result of a well-diversified portfolio, PSP Investments' exposure to World Government Bonds, Infrastructure, World Inflation-Linked Bonds, Canadian Fixed Income, Cash & Cash Equivalents, Real Estate and Private Equity generally outperformed the world's major stock markets and helped cushion the effect of negative performance of public stock markets.

The overall rate of return was also affected by PSP Investments' foreign Currency Hedging Policy which is intended to hedge some of its foreign currency exposure in developed markets. Due to the weakening Canadian dollar in fiscal year 2009 against the US dollar, the overall rate of return was negatively impacted by 2.6%.

The following outlines the performance highlights by major asset class.

### Public Markets

Public Markets is composed of Developed World Equity, Small Cap Developed World Equity, Emerging Markets Equity, Nominal Fixed Income and World Inflation-Linked bonds.

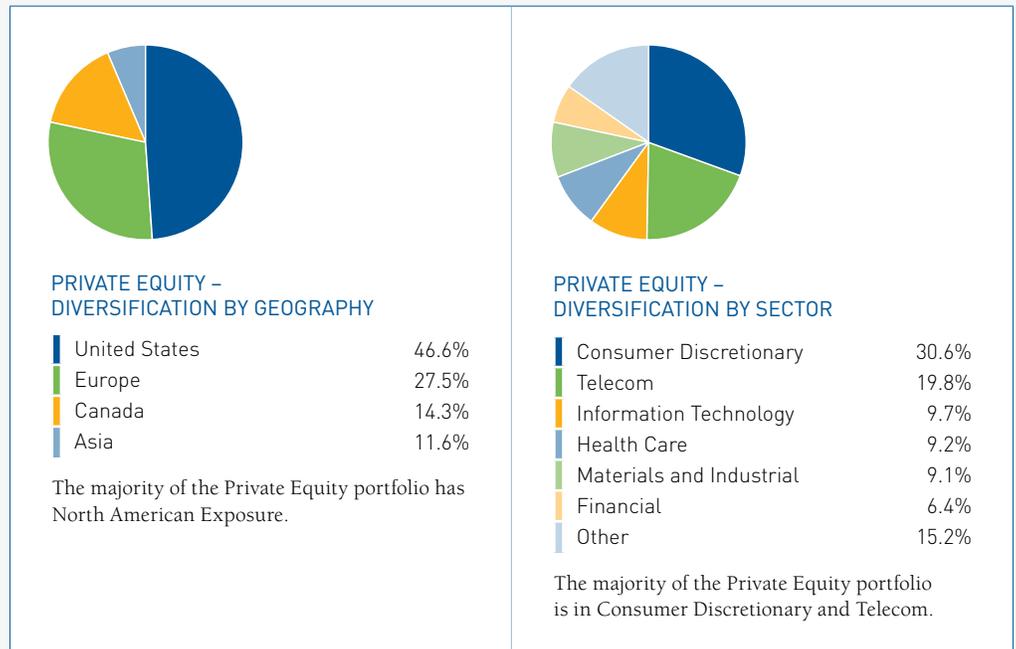
The majority of public equities portfolios recorded negative returns but were a source of value added in fiscal year 2009. Canadian Equity, EAFE Large Cap Equity and Emerging Markets Equity recorded negative returns but all outperformed their respective benchmark returns. In addition, all Nominal Fixed Income and World Inflation-Linked bond portfolios had positive returns for the fiscal year.

External equity and fixed income managers accounted for most of the underperformance. A major factor contributing to the decrease in fair value was related to the effect of increased credit spreads on the externally managed debt portfolios. On the other hand, internal active management added \$62M of value, mostly coming from positions in merger arbitrage and fixed income strategies.

### Private Equity

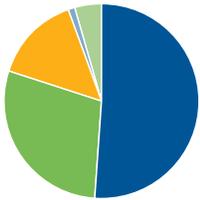
Private Equity's return of negative 32.3% for fiscal year 2009, underperformed its benchmark return of negative 31.6% by 0.7%. Since inception (the asset class has only existed for 4.75 years), Private Equity's return of negative 17.9% outperformed its benchmark return of negative 18.5% by 0.6%.

Major directly held investments are performing according to plan. However, the significant market disruption and mark-to-market accounting rules have nevertheless resulted in fair value write-downs. Also, in accordance with PSP Investments' Currency Hedging Policy, all foreign currency investments are hedged. The significant drop in the Canadian dollar has thereby impacted returns. Private Equity's return on an unhedged basis was negative 19.8% in fiscal 2009.



## Real Estate

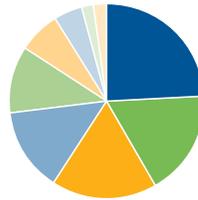
Real Estate's return of negative 16.8% for fiscal year 2009 underperformed the benchmark return of positive 6.6%. Over a five-year period, Real Estate's annualized return of positive 9.3% outperformed the benchmark return of positive 7.1% by 2.2%. Market disruption over the last year has driven capitalization rates higher when compared to prior years. The depressed global markets and the deleveraging process in the industry have negatively impacted capitalization rates resulting in a decline in fair values. However, most investment properties are performing to expectations and are maintaining or increasing net operating income. A defensive real estate strategy was maintained, with new investments focused primarily in multi-residential projects. Commercial real estate in general was avoided limiting the downside exposure related to this sector. Most foreign currency investments are hedged. Real Estate's return on an unhedged basis was negative 8.3% in fiscal year 2009.



REAL ESTATE –  
DIVERSIFICATION BY GEOGRAPHY

Canada	51.2%
United States	28.8%
Europe	14.6%
Asia	1.2%
Other	4.2%

The majority of the Real Estate portfolio exposure is in North America, mainly in Canada.



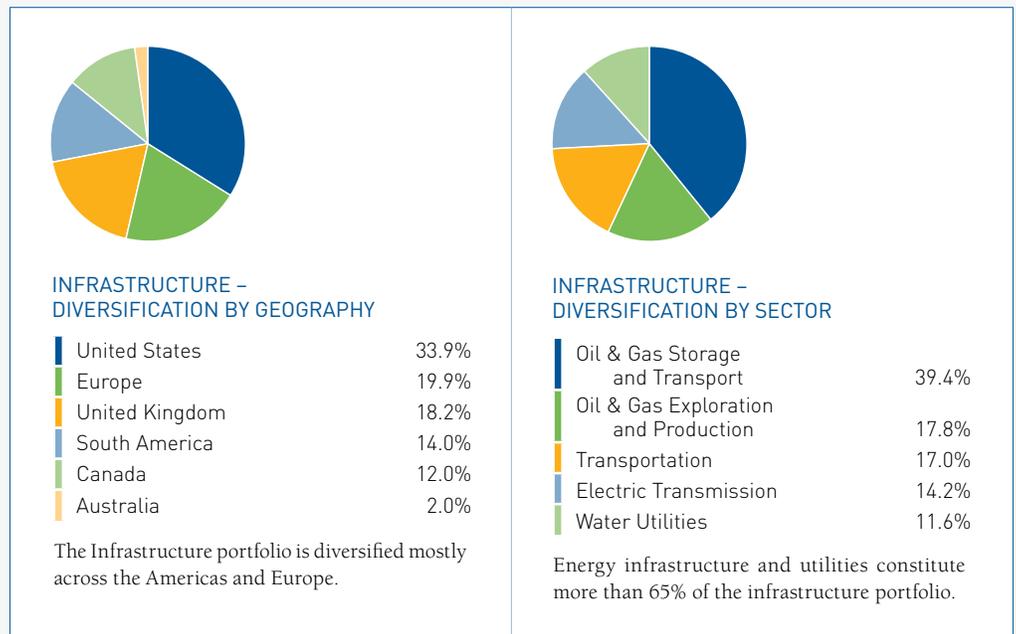
REAL ESTATE –  
DIVERSIFICATION BY SECTOR

Senior Housing	24.4%
Residential	17.5%
Office	17.3%
Long-Term Care	14.1%
High-Yield Debt	11.1%
Retail	6.9%
Hotel	4.6%
Industrial	1.9%
Other	2.2%

The majority of the Real Estate portfolio exposure is in residential rental properties (Senior Housing, Residential, Long-Term Care).

## Infrastructure

Infrastructure's return of positive 6.0% for fiscal year 2009 outperformed the benchmark return of positive 5.8% by 0.2%. Annualized return for three years (the asset class has only existed for three years) of positive 5.5% outperformed its benchmark return of positive 3.3% by 2.2%. The major contributors to the fiscal year 2009 performance were direct investments. Generally, the infrastructure portfolio benefited from its large exposure to the energy infrastructure and utilities sectors, which fared well because of their relatively stable cash flows and regulated environments. Infrastructure had limited exposure to the transportation sector, which proved opportunistic given the decline this year in traffic and volumes experienced in the toll roads, ports and airport industries. All foreign currency investments are hedged. Infrastructure's return on an unhedged basis was positive 18.7% in fiscal year 2009.



## Other

From a value added perspective, our holdings in asset-backed commercial paper and collateralized debt obligations were significant contributors to underperformance in fiscal year 2009 versus the Policy Portfolio's benchmark return. For the year ended March 31, 2009, investments in asset-backed commercial paper decreased overall returns by 1.0%, which was due to a write-down of \$483 million during the fiscal year. Our investment in collateralized debt obligations reflects a write-down of \$725 million during the fiscal year, decreasing the overall rate of return by 2.0%. The investment losses related to asset-backed commercial paper and collateralized debt obligations generally reflects the ongoing credit crisis which first unfolded between July and September 2007 and further intensified this year, leading to the freeze of credit markets. As a result, credit spreads increased significantly, reaching all-time highs. The increased credit spreads are the primary cause of the write-downs incurred in both of these investments. As at March 31, 2009, although losses have been recorded in the financial statements in accordance with accounting rules, there are no actual credit losses realized in asset-backed commercial paper and few actual credit losses in the collateralized debt obligations.

## Portfolio and Benchmark Returns

Asset Class	Fiscal Year 2009		5-year	
	Portfolio Returns %	Benchmark Returns %	Portfolio Returns %	Benchmark Returns %
<b>Developed World Equity</b>				
> Canadian Equity	-32.3	-32.4	3.4	3.2
> US Large Cap Equity	-27.7	-24.1	-7.6	-5.6
> EAFE Large Cap Equity	-33.6	-34.4	-3.2	-3.0
Small Cap Developed World Equity (4 years)	-30.0	-26.7	-9.4 <sup>1</sup>	-7.3 <sup>1</sup>
Emerging Markets Equity (4 years)	-34.0	-35.1	3.5 <sup>1</sup>	3.8 <sup>1</sup>
Private Equity (4.75 years)	-32.3	-31.6	-17.9 <sup>1</sup>	-18.5 <sup>1</sup>
<b>Nominal Fixed Income</b>				
> Cash & Cash Equivalents	2.8	2.4	3.3	3.2
> World Government Bonds (2 years)	19.4	19.4	11.8 <sup>1</sup>	11.8 <sup>1</sup>
> Canadian Fixed Income	4.7	4.9	5.2	5.2
<b>Real Return Assets</b>				
> World Inflation-Linked Bonds (4.9 years)	5.9	6.0	6.1 <sup>1</sup>	6.4 <sup>1</sup>
> Real Estate	-16.8	6.6	9.3	7.1
> Infrastructure (3 years)	6.0	5.8	5.5 <sup>1</sup>	3.3 <sup>1</sup>
<b>Total Return</b>	<b>-22.7</b>	<b>-17.6</b>	<b>2.0</b>	<b>3.0</b>

<sup>1</sup> These respective asset classes have existed for less than five years. Their respective returns presented are since inception returns.

Returns have been calculated in accordance with the performance calculation methodology recommended by the CFA Institute.

The internal rate of return methodology is used to calculate the returns for the Real Estate, Private Equity and Infrastructure asset classes.

PSP Investments has identified relevant benchmarking for each asset class. The asset class benchmark returns are used in evaluating the relative performance of each asset class.

The total portfolio return includes the performance impact of absolute return strategies. Hedging investment returns are either netted against the return of the respective hedged assets, as is the case with Private Asset classes, or included in total return, as in the case of Public Markets.

## Operating Expenses

### Operating Expenses

PSP Investments' operating expenses during fiscal year 2009 totaled \$86 million, compared to \$77 million in fiscal year 2008. These costs amounted to 0.23% of average net assets compared with 0.21% in fiscal year 2008. The increase in operating costs in fiscal year 2009 can be attributed to a continuing shift to actively managed assets, which generally entail higher costs than passive mandates, as well as increased headcount due to the diversification of our investment strategy in the private equity, real estate and infrastructure asset classes. Operating expenses exclude external investment management fees and transactional costs which are applied against investment income.

PSP Investments goes through an annual budgeting process, which helps ensure operating costs remain reasonable and under control. During the year, actual results are monitored to the budgeted amounts that were set out at the beginning of the year. For fiscal year 2009 and as a result of the market crisis, which led to significantly declining assets under management, PSP Investments embarked on a cost control initiative for the year which resulted in reductions in total operating expenses. This initiative permitted PSP Investments to finish the year with operating expenses \$9.9 million below budget.

Total cost as a percentage of average net assets under management is affected by size and complexity of investment activities. Size is the most critical factor that impacts a fund's cost structure particularly on a percentage-of-assets basis. The larger a given fund, the higher are the economies of scale. Investment activities undertaken by PSP Investments are as complex and diversified as those of larger funds/plans but, as yet, without the critical asset base over which to spread the requisite costs. With assets forecast to continue increasing at a significant rate over the next few years, PSP Investments' expense ratios (as a percentage of assets) are expected to gradually decrease.

### International Financial Reporting Standards (IFRS)

In February 2008, the Accounting Standards Board (AcSB) confirmed that Canadian generally accepted accounting principles for publicly accountable enterprises will converge with IFRS effective January 1, 2011. The conversion to IFRS will be required, for PSP Investments, for interim and annual financial statements beginning on April 1, 2011. IFRS uses a conceptual framework similar to Canadian GAAP, but there are significant differences on recognition, measurement and disclosure.

PSP Investments is currently evaluating the impact of the adoption of IFRS on its Consolidated Financial Statements.

## Risk Management

### Risk Management Governance

*Effective governance is essential in order to safeguard the capital entrusted to PSP Investments and to ensure that appropriate objectives are pursued and achieved in line with the fulfillment of its legislated mandate.*

PSP Investments promotes a risk-aware culture involving all employees. The Board of Directors, senior management and employees are not only active participants in risk identification, but also in risk evaluation, risk monitoring and risk mitigation.

In order to oversee and manage risks related to its investments and operations, senior management has created various committees including the Risk Steering Committee, the Valuation Committee and the New Product Committee.

In fiscal year 2009, PSP Investments put in place solid foundations to support a comprehensive Enterprise Risk Management program. Amongst the significant achievements are:

- ▶ The development of an Enterprise Risk Management Policy which outlines the guiding principles for strategic risk reviews, annual risk assessments for all business units, risk monitoring and reporting processes for the Board of Directors, as well as the development of enterprise risk awareness by all employees;
- ▶ The addition of experienced professionals dedicated to risk management; and
- ▶ The identification of the major risks PSP Investments is facing and for which action plans have been developed.

Furthermore, PSP Investments implemented proactive and concrete methods of risk identification, monitoring, reporting and mitigation of all risks inherent in PSP Investments' activities including, but not limited to, investment risk and operational risk.

### Investment Risk Management

PSP Investments defines investment risk as all risks inherent to the investment process, including financial risks, model risk and valuation risk. Financial risks include market risk, credit risk and liquidity risk:

- ▶ Market risk is the risk of loss due to changes in the level, volatility and correlation of equity prices, the term structure of interest rates, as well as currency and commodity spot and forward prices.
- ▶ Credit risk is the risk of loss resulting from the failure of a borrower or counterparty to honour its financial or contractual obligations.
- ▶ Liquidity risk is the risk of financial loss as a result of an institution's inability to meet day-to-day financial obligations as they come due, or the liquidation of an asset in adverse market conditions. The main sources of liquidity risk are treasury movements, renewal of corporate borrowings and contingency collateral calls.

## INVESTMENT RISK CONTROLS

In fiscal year 2008, PSP Investments developed the Investment Risk Handbook (“the Handbook”). This Handbook contains an Investment Risk Policy, approved by the Board of Directors in fiscal year 2009, as well as Investment Risk Guidelines and Procedures, approved by senior management.

The Handbook establishes a framework, including a risk budget, to ensure that investment activities respect the Board of Directors’ risk tolerance. In addition, the Handbook provides supplementary investment risk controls, including concentration limits by issuers, geographical regions, industries and financial products.

## IMPACT OF RECENT MARKET EVENTS

In fiscal year 2009, unprecedented market events put unusual pressure on most of PSP Investments’ investment risk measures. In this context, the Risk Management Group was called upon to contribute to the investment process by identifying the sources of risk and by presenting mitigation solutions. For instance, active risk measurement and credit risk monitoring were conducted in response to high volatility and increased default probabilities in the markets.

## Operational Risk Management

The Operational Risk Management Policy currently in place within PSP Investments was approved by the Board of Directors in fiscal year 2009. This policy provides clear direction in terms of the definition of operational risk, the methodology used to assess operational risk, the roles and responsibilities of all stakeholders, new product approval and business continuity requirements.

Operational risk management at PSP Investments is structured around seven types of risk:

- |   |                                |
|---|--------------------------------|
| ➤ Human Resources Management              | ➤ Ethical, Fiduciary and Legal |
| ➤ Process Management                      | ➤ Disaster Risk                |
| ➤ System Management                       | ➤ Compliance                   |
| ➤ Theft and Fraud (External and Internal) |                                |

In fiscal year 2009, operational risk management activities were forward-looking with risk assessments and recommendations aimed at reducing or controlling operational risks. Furthermore, a business continuity exercise at the remote contingency site was successfully completed.

## Internal Audit and Compliance

### Internal Audit

*Internal Audit is an independent objective assurance and consulting activity designed to add value and improve PSP Investments' operations. It helps to achieve PSP Investments' objectives by using a systematic disciplined approach to evaluate and improve the effectiveness of processes, systems, risk management, control and governance process. In order to ensure the independence required for Internal Audit to play its role effectively, the group reports functionally to the Audit and Conflicts Committee of the Board of Directors, and administratively to the Executive Vice President, Chief Operating Officer and Chief Financial Officer.*

### Internal Controls

The internal control environment is derived from the Committee of Sponsoring Organizations (COSO) model. Assisted by internal auditors, PSP Investments reviews annually its control environment, general controls and key controls in all departments. The control functions are carried out at various levels: investment and operations' managers, risk management, compliance, internal and external audit. Each control is designed to ensure that PSP Investments' policies and procedures are respected and applied consistently. Internal policies and procedures provide a framework for the implementation of the main corporate controls. Corporate policies are approved by the Board of Directors and include, among other things, authority delegation, contract signatures, risk management and human resources. Corporate procedures present precise and specific guidelines for the adequate execution of internal processes.

### Compliance

PSP Investments must act with integrity and maintain high ethical standards at all times. The objective of the Compliance Department is to ensure that PSP Investments complies with internal policies and procedures. This is mainly achieved through daily monitoring of transactions and processes ensuring compliance with the Code of Conduct for Officers and Employees (the "Code of Conduct"), policies and procedures, and industry regulations. In addition, PSP Investments requires employees to read and acknowledge compliance to the Code of Conduct on an annual basis. This document establishes rules of conduct, including maintaining the confidentiality of information, and governs the personal trading and investment activities of employees. Management reports quarterly on compliance matters to the Audit and Conflicts Committee of the Board of Directors.

## Governance

*Effective governance is essential to safeguard the capital entrusted to PSP Investments and to ensure that appropriate objectives are pursued and achieved in line with the fulfillment of the corporation's legislated mandate. This section describes PSP Investments' governance model, including PSP Investments' mandate, the roles of the Board of Directors and Board committees and key policies that guide the organization's activities and behaviour.*

### Legislated Mandate

Effective April 1, 2000, the federal government created three new pension fund accounts—one for each of the Public Service, Canadian Forces and Royal Canadian Mounted Police (RCMP) pension plans. Employer and employee contributions in respect of each plan for service since April 1, 2000, are credited to these pension fund accounts. Amounts equal to the balances of these accounts (that is, contributions minus benefits payments for service since April 1, 2000, and plan administration expenses) are transferred to separate accounts at PSP Investments, to be invested in accordance with the approved investment policy and strategy.

On March 1, 2007, the federal government established the Reserve Force Pension Plan. Since that date, an amount equal to the balance of pension fund account set-up for this plan is transferred to PSP Investments pursuant to the terms of the establishing regulation and within the meaning of the *Public Sector Pension Investment Board Act* (“the Act”).

The government manages and administers these pension plans. The President of the Treasury Board is responsible for the Public Service Plan, the Minister of National Defence for the Canadian Forces Plan and the Reserve Force Plan, and the Minister of Public Safety for the RCMP Plan.

PSP Investments' mandate is set forth in the Act. This mandate is twofold; it consists of managing funds received for the Public Service, Canadian Forces, RCMP and Reserve Force pension plans (the “Plans”) “in the best interests of the contributors and beneficiaries”, the whole “with a view to achieving a maximum rate of return without undue risk of loss, having regard to the funding, policies and requirements of the Plans and the ability of those Plans to meet their financial obligations”.

## Roles and Responsibilities of the Board of Directors and Board Committees

### BOARD OF DIRECTORS

In order to ensure that legislative and regulatory objectives are met, the Board of Directors has defined its role to include, among other responsibilities, the following:

- > Appointment and termination of the President and CEO.
- > Annual review and approval of proposed amendments to the written Statement of Investment Policies, Standards and Procedures (SIP&P).
- > Approval of strategies and benchmarks for achieving investment performance objectives.
- > Adoption of appropriate policies for the proper conduct and management of PSP Investments, including a Code of Conduct for Officers and Employees and Conflict of Interest Procedures for Directors.
- > Ensuring that an effective operational and risk management system is in place, including appropriate risk management policies.
- > Approval of human resources and compensation policies.
- > Establishment of appropriate performance evaluation processes for the Board of Directors, the President and CEO and other members of senior management.
- > Approval of quarterly and annual financial statements for each underlying Pension Plan Account and for PSP Investments as a whole.

The Terms of Reference describing the roles and responsibilities of the Board Chair and the Board of Directors and its committees may be viewed in their entirety on PSP Investments' website [www.investpsp.ca](http://www.investpsp.ca) under "Governance – Duties & Responsibilities". Every three years, a governance review is conducted to assess the extent to which PSP Investments' Terms of Reference are being implemented and based on the examination, a governance report is submitted to the Governance Committee. The purpose of this report is to assist the Board of Directors in ensuring that each of the key fiduciaries has carried out its duties and responsibilities as set out in its Terms of Reference. The next governance review will take place at the end of fiscal year 2010. The Board of Directors also periodically reviews all policies and applicable procedures of PSP Investments.

### BOARD COMMITTEES

The Board of Directors has established four standing committees and one special committee to assist in the fulfillment of its obligations. An Investment Sub-Committee existed prior to November 2008 but has since been abolished:

- > Investment Committee
- > Audit and Conflicts Committee
- > Human Resources and Compensation Committee
- > Governance Committee
- > Special Committee
- > Investment Sub-Committee (abolished on November 14, 2008)

### Investment Committee

The Investment Committee is responsible for overseeing the investment management function of PSP Investments. In particular, the Investment Committee performs the duties that are assigned to it by the Board of Directors including, among others, the approval of all investment proposals and related borrowings, and the execution of the documentation related to such investments and borrowings, except if PSP Investments' Delegation of Authority provides otherwise. The Investment Committee is also responsible for recommending to the Board of Directors a written Statement of Investments Policies, Standards and Procedures (SIP&P) for each Plan and to annually review the SIP&P and recommend changes, if necessary. Finally, also significant among the Investment Committee's responsibilities, is the approval of the engagement of external investment managers empowered with discretionary authority to invest PSP Investments' assets.

The Investment Committee is comprised of all members of the Board of Directors and is chaired by Mr. Anthony R. Gage.

### Audit and Conflicts Committee

The Audit and Conflicts Committee's role is generally to review the adequacy and effectiveness of PSP Investments' system of internal controls. This includes internal controls over the accounting and financial reporting systems within PSP Investments, as well as internal information system controls and security. The Audit and Conflicts Committee is also in charge of monitoring the application of the Code of Conduct for Officers and Employees.

Many of the duties of the Audit and Conflicts Committee are laid out in the Act. In addition to those mentioned above, these duties include:

- Reviewing PSP Investments' and the Plans' quarterly and annual financial statements, recommending them to the Board for approval and discussing any letters to management regarding any significant concerns on the part of the joint auditors;
- Meeting with PSP Investments' joint auditors to discuss PSP Investments' annual financial statements and the auditors' report; and
- Adopting and maintaining an appropriate whistleblowing mechanism for reporting financial fraud or other fraudulent and inappropriate activities.

On March 31, 2009, the Audit and Conflicts Committee was comprised of the following Directors:

- |                           |                         |
|---------------------------|-------------------------|
| ➤ Keith G. Martell, Chair | ➤ Anthony R. Gage       |
| ➤ Cheryl Barker           | ➤ Anil K. Rastogi       |
| ➤ Jamie Baillie           | ➤ William J. Saunderson |

### Human Resources and Compensation Committee

The Board of Directors strongly believes in the importance of the human resource function to the success of PSP Investments. In that view, the Human Resources and Compensation Committee assists the Board of Directors in ensuring that the necessary policies and procedures are in place to efficiently manage PSP Investments' human resources and to offer all employees fair and competitive compensation. In this spirit, the Human Resources and Compensation Committee is responsible for:

- Making recommendations to the Board of Directors regarding PSP Investments' human resources, training policy and compensation policies and periodically reviewing such policies and recommending changes as necessary;
- Making recommendations to the Board of Director on the remuneration of the officers of PSP Investments;
- Reviewing annually, on an aggregate basis, the total compensation of all employees of PSP Investments;
- Ensuring the compliance of PSP Investments' human resources policies and practices with applicable legislation; and
- Reviewing PSP Investments' succession planning and reporting to the Board of Directors on such planning.

On March 31, 2009, the Human Resources and Compensation Committee was comprised of the following Directors:

- |                             |                   |
|-----------------------------|-------------------|
| ➤ Michael P. Mueller, Chair | ➤ Anthony R. Gage |
| ➤ Bob Baldwin               | ➤ Jean Lefebvre   |

### Governance Committee

The Governance Committee's role is generally to assist the Board of Directors in developing and monitoring PSP Investments' approach to its own governance. The Board of Directors has designated the Governance Committee to monitor the application of the Conflict of Interest Procedures for Directors. Among the more significant of the Governance Committee's duties are the following:

- Monitoring and assessing the relationship between the Board of Directors and Management, defining the limits to Management's responsibilities and ensuring that the Board of Directors is able to function independently of Management;
- Reviewing on a biannual basis with the assistance and input of the Chief Executive Officer and the Chair of PSP Investments, the Terms of Reference for the Board of Directors and the committees of the Board of Directors, and recommending to the Board such amendments as may be necessary or advisable;
- Developing and recommending to the Board of Directors for its approval, the by-laws and governance-related policies;
- Overseeing the implementation of procedures for assessing the effectiveness of the Board of Directors as a whole and for conducting a peer review.

On March 31, 2009, the Governance Committee was comprised of the following Directors:

- |                      |                         |
|----------------------|-------------------------|
| ➤ Bob Baldwin, Chair | ➤ Anil K. Rastogi       |
| ➤ Cheryl Barker      | ➤ William J. Saunderson |
| ➤ Léon Courville     |                         |

### Special Committee

The Board of Directors established a Special Committee effective June 27, 2008 to assist in improving the linkage of the Plans' liabilities to PSP Investments' strategy.

On March 31, 2009, the Special Committee was comprised of the following Directors:

- |                        |                      |
|------------------------|----------------------|
| ➤ Jean Lefebvre, Chair | ➤ Anthony R. Gage    |
| ➤ Bob Baldwin          | ➤ Michael P. Mueller |

### Investment Sub-Committee

The Investment Sub-Committee was abolished on November 14, 2008. Its main role was to review individual private or structured investments in securities not publicly traded, and to make recommendations to the Investment Committee regarding such investments. Since the abolishment of the Investment Sub-Committee, the duties previously performed by the Investment Sub-Committee are performed by the Investment Committee.

## Accountability and Reporting to Government

PSP Investments' President and CEO is appointed by and reports to the Board of Directors. In turn, the Board of Directors reports to Parliament through the President of the Treasury Board, who is responsible for PSP Investments' legislation.

The President of the Treasury Board is also required to table PSP Investments' annual report in Parliament. PSP Investments is required to provide its annual report as well as quarterly financial statements to the President of the Treasury Board, the Minister of National Defence and the Minister of Public Safety. During the last fiscal year, PSP Investments conducted a thorough review of its annual report disclosure with a view of complying with best corporate governance and disclosure practices.

The President and CEO and the Chair of PSP Investments are required to meet once a year with Advisory Committees appointed to oversee the Plans. PSP Investments also communicates on an ongoing basis with the Chief Actuary of Canada and with Treasury Board officers.

Pursuant to the *Financial Administration Act* (FAA), the Auditor General of Canada serves as the joint auditor of PSP Investments and is responsible, amongst other duties, for conducting a special examination. Until recently, PSP Investments was subject to a Special Examination held once every five years, as provided for in the FAA. The *2009 Budget Implementation Act* amended the FAA. Pursuant to the new FAA provisions, a Special Examination in respect of PSP Investments and its subsidiaries must be carried out at least once every ten years. The most recent Special Examination in respect of PSP Investments was conducted in fiscal year 2006. The results, which were presented in a Special Examination Report dated November 15, 2005, indicated that there were no significant deficiencies in PSP Investments' systems and practices.

In collaboration with the Auditor General of Canada, the Board of Directors recommended to conduct the next Special Examination of PSP Investments in a year from now.

## Directors' Selection

PSP Investments' Board of Directors is comprised of twelve members including the Chair, all of whom are considered "independent" for the purposes of Canadian securities legislation.

As at March 31, 2009, eleven board positions were occupied and the vacant position was in the process of being filled. On April 3, 2009, following the resignation of a Director, the number of vacant positions was increased to two.

The Governor in Council appoints all members of the Board of Directors on the recommendation of the President of the Treasury Board. Qualified candidates for directorship are selected and recommended to the President of the Treasury Board by an eight-member Nominating Committee established by the President of the Treasury Board. The Nominating Committee operates at arm's length from the Board of Directors and the Treasury Board. PSP Investments' legislation disqualifies as Directors, members of the Senate, the House of Commons and provincial legislatures, PSP Investments or federal government employees and those entitled to benefits from the Plans. Directors hold office during good behavior for a term not exceeding four years. On the expiry of the term of an incumbent Director, the incumbent Director continues in office until he or she is reappointed or a successor is appointed.

The Board of Directors plays an active role in guiding PSP Investments. Therefore, a substantial time commitment is expected of Board members, Board Chair or Chair of a committee of the Board for meeting, travel and preparation for meetings.

All Directors of PSP Investments must have an excellent understanding of the role of a director and possess a general knowledge of pensions and a broad knowledge of investment management and its related risks. A short biography for each of the Directors as of March 31, 2009 can be found at pages 46-48.

## Assessment of Board Performance

The regulations adopted under the Act require the Board of Directors to set out in the annual report the procedures in place for the assessment of its own performance. In accordance with those requirements, the Governance Committee implemented a formal evaluation process designed to encourage frank and confidential discussions between the Chair and individual Directors, as well as between the Chair and the President and CEO of PSP Investments.

To facilitate the assessment process, guidelines for evaluating the performance of the Chair of the Board, the individual performance of all Board members, of the chairs of the Board committees and of the Board as a whole are distributed once a year to every Director as well as to the President and CEO. The guidelines take the form of a questionnaire. Directors submit their completed questionnaires to the Chair of the Governance Committee, who summarizes the information and presents it to the Board of Directors. The Board discussion focuses on concerns and opportunities for improvement, what is working properly and what has improved since previous assessments.

## Conflict of Interest Procedures for Directors

The Conflict of Interest Procedures for Directors are intended to provide a workable process for identifying, minimizing and resolving potential conflicts of interest. Derived from the Act and the *Conflict of Interest Act*, they set out in detail Directors' statutory and fiduciary duties relating to conflicts of interest and help ensure that Directors have a full understanding and appreciation of PSP Investments' principles and values. Ultimately, these procedures aim to assist Directors in determining appropriate business practices and behaviour.

The Conflict of Interest Procedures for Directors, among other things:

- ▶ Require Directors to give written notice to the Board of Directors of the nature and extent of their interest in a transaction or proposed transaction;
- ▶ Prohibit Directors from voting on a resolution or participating in a discussion in any circumstances if they have a conflict of interest;
- ▶ Require the disclosure of any other business activity in which they participate which directly or indirectly affects PSP Investments' activities or is in competition with PSP Investments's activities.

The Governance Committee is responsible for monitoring the application of the Conflict of Interest Procedures for Directors. These procedures may be viewed in their entirety on PSP Investments' website [www.investpsp.ca](http://www.investpsp.ca) under "Governance – Code of Conduct for Directors".

## Director Education Program

The Act requires the Nominating Committee to "have regard to the desirability of having on the Board of Directors a sufficient number of Directors with proven financial ability or relevant work experience such that [PSP Investments] will be able to effectively achieve its objects." The legislation then calls for Directors with relevant expertise to use their knowledge or skills in exercising their duties.

To improve Directors' financial knowledge and skills, PSP Investments created a Director Education Program which provides financial and staff resources to Directors. In fiscal year 2009, each Director was allocated an individual budget equal to 15% of the retainer meeting fees he or she earned in fiscal year 2008 to be used mainly to strengthen their understanding of investment management. In addition to offering individual courses, conferences and reading material, the Director Education Program also includes group training sessions organized the day before each regular Board of Directors' meeting. During these sessions, distinguished speakers are invited to make presentations on various subjects to enhance the Board's expertise.

## Code of Conduct

In accordance with the Act, PSP Investments has a Code of Conduct for Officers and Employees (the “Code of Conduct”). In addition to ensuring stringent compliance with the relevant statutory requirements, the Code of Conduct serves as a framework that provides officers and employees with a full understanding of the organization’s corporate principles and values with the objective to assist them in determining appropriate business practices and behaviour.

The Code of Conduct includes a whistleblowing provision designed to encourage officers and employees to step forward and report any financial fraud or other fraudulent and inappropriate activities. Among other things, the Code of Conduct deals with overall honesty and integrity; compliance with the Code of Conduct and the law; conflict of interest procedures for officers and employees; the integrity of accounting records and financial information; the handling and use of confidential information; prohibitions on insider trading; the reporting of personal investment transactions; receiving entertainment or gifts; external appointments or employment within any organisation or association; political activities; and dealings with public officials.

The Audit and Conflicts Committee is responsible for monitoring the application of the Code of Conduct. The Code of Conduct may be viewed on PSP Investments’ website [www.investpsp.ca](http://www.investpsp.ca) under “Governance – Code of Conduct for Officers and Employees”.

## Directors’ Compensation

The approach to director remuneration adopted by the Board of Directors reflects key requirements of the Act. The first requirement is that the Board should include a “sufficient number of Directors with proven financial ability or relevant work experience such that PSP Investments will be able to effectively achieve its objectives.” The second requirement is that Directors’ compensation should be set “having regard to the remuneration received by persons having similar responsibilities and engaged in similar activities.”

The Board reviews Directors’ compensation once every two years and considers any changes that may be warranted based on a report and recommendations provided by the Governance Committee. The most recent review was conducted in fiscal year 2009 with the assistance of an independent compensation consultant.

The following remuneration for Directors was approved by the Board of Directors in fiscal year 2009 and the Board has agreed that there will be no increase of these amounts for fiscal year 2010:

- Annual retainer for the Chair: \$125,000
- Annual retainer for each Director other than the Chair: \$27,500
- Attendance fee for each Board meeting: \$1,500<sup>1</sup>
- Attendance fee for each committee meeting: \$1,250<sup>1</sup>
- Annual retainer for each Chair of a committee of the Board of Directors: \$8,750
- Additional meeting fee for each Director who attends a meeting in person if the Director’s primary residence is outside Québec or Ontario, or in any case where a Board of Directors or committee meeting is held in a location outside Québec and requires a Director to travel more than three hours away from his or her primary residence: \$1,500

Directors of PSP Investments are not entitled to additional compensation in the form of retirement benefits or short-term or long-term incentives.

The Board of Directors met 13 times during fiscal year 2009 and its committees held 34 meetings. This amounted to a total remuneration for Directors of \$825,409. The tables on the following two pages illustrate and breakdown the above mentioned results.

<sup>1</sup> For a meeting of less than one hour: \$500. Only a single fee is paid when Board of Directors and Investment Committee meetings are held concurrently.

## Attendance of Directors Board and Committees – Fiscal Year 2009

	Board of Directors/ Investment Committee		Audit and Conflicts Committee		Governance Committee		Human Resources and Compensation Committee		Investment Sub-Committee <sup>4</sup>	Special Committee
	Regular	Special	Regular	Special	Regular	Special	Regular	Special		
Number of meetings Fiscal Year 2009	8	5	5	3	4	-	5	3	5	9
Jamie Baillie	6/8	4/5	5/5	3/3					5/5	
Bob Baldwin	8/8	4/5			4/4		5/5	3/3		9/9
Cheryl Barker	8/8	4/5	5/5	3/3	4/4					
Paul Cantor <sup>1</sup>	8/8	5/5								
Léon Courville	8/8	5/5			4/4				5/5	
Anthony R. Gage <sup>2</sup>	8/8	3/5	5/5	3/3			5/5	3/3	5/5	8/9
Jean Lefebvre	8/8	4/5					5/5	3/3	5/5	8/9
Keith G. Martell <sup>3</sup>	8/8	5/5	4/5	3/3			1/1		4/5	
Michael P. Mueller	8/8	5/5					5/5	3/3	5/5	8/8
Anil K. Rastogi	8/8	5/5	5/5	3/3	4/4					
William J. Saunderson	7/8	2/5	4/5	1/3	4/4					

<sup>1</sup> Mr. Cantor is not a member of the Audit and Conflicts Committee, of the Governance Committee, of the Human Resources and Compensation Committee and of the Investment Sub-Committee, but as Board Chair, he may attend all of the Committee meetings.

<sup>2</sup> Mr. Gage was appointed Chair of the Investment Committee on November 14, 2008.

<sup>3</sup> Mr. Martell's mandate as a member of the Human Resources and Compensation Committee terminated on April 3, 2008.

<sup>4</sup> The Investment Sub-Committee was abolished on November 14, 2008.

## Remuneration of Directors Fiscal Year 2009

Remuneration <sup>1</sup>					
Name	Annual Retainer	Chair of a Committee/ Retainer	Boards/ Committees Meeting Fees	Travel Fees	Total
Jamie Baillie	\$27,500	–	\$28,000	\$9,000	\$64,500
Bob Baldwin	\$27,500	\$8,750	\$41,250	–	\$77,500
Cheryl Barker	\$27,500	–	\$30,000	\$12,000	\$69,500
Paul Cantor	\$125,000 (Chairperson)	–	–	–	\$125,000
Léon Courville	\$27,500	–	\$28,500	–	\$56,000
Anthony R. Gage	\$27,500	\$8,750	\$48,000	\$9,000	\$93,250
Jean Lefebvre	\$27,500	\$6,659	\$40,750	–	\$74,909
Keith G. Martell	\$27,500	\$8,750	\$31,000	\$9,000	\$76,250
Michael P. Mueller	\$27,500	\$8,750	\$42,250	–	\$78,500
Anil K. Rastogi	\$27,500	–	\$31,500	–	\$59,000
William J. Saunderson	\$27,500	–	\$23,500	–	\$51,000

<sup>1</sup> The Directors are also entitled to reimbursement of their reasonable travel and related expenses when applicable.

### Investment Governance Oversight

In order to ensure an adequate governance oversight of its investments, PSP Investments has adopted a Policy on Social and Environmental Responsibility and Proxy Voting Guidelines. PSP Investments also participates in collaborative initiatives with other like-minded institutional investors.

### SOCIAL AND ENVIRONMENTAL RESPONSIBILITY

The primary responsibility of PSP Investments is to support the fulfillment of the pension promise. PSP Investments adopted a Policy on Social and Environmental Responsibility in 2005 which embodies PSP Investments' belief, that the adoption of socially responsible policies and practices in the corporations and entities in which it invests will enhance long-term shareholder value. The Policy on Social and Environmental Responsibility may be viewed on PSP Investments' website [www.investpsp.ca](http://www.investpsp.ca) under "Investments – Investment Policies – Policy on Social & Environmental Responsibility".

## PROXY VOTING GUIDELINES

The Proxy Voting Guidelines (the “Guidelines”) are designed to ensure that voting securities beneficially owned by PSP Investments will be voted in accordance with its investment policy and objectives. The Guidelines stipulate that PSP Investments will give due consideration to corporate governance principles when assessing the merits of an issue and will exercise its voting rights with a view to maximizing the value of its shareholdings.

The Guidelines focus on areas of corporate governance with respect to which PSP Investments may be requested to vote from time to time and the principles on which it will rely, at least initially, in determining a response to such requests. Areas important in terms of their potential impact on performance include:

- Independence and effectiveness of a company’s board of directors;
- Management and directors’ compensation, including equity compensation plans;
- Takeover protection;
- Shareholder rights;
- Responsible investing.

In fiscal year 2009, PSP Investments reviewed and amended the Guidelines to take into consideration the principal trends noted in the last proxy season.

To ensure a more active management of its proxy voting, PSP Investments is assisted by two service providers in voting the equities held in accounts managed internally as well as in segregated accounts managed by external managers. With the assistance of a service provider and through collaborative initiatives with other like-minded institutional investors, PSP Investments is also actively engaging issuers to improve their corporate governance practices.

The Guidelines may be viewed on PSP Investments’ website [www.investpsp.ca](http://www.investpsp.ca) under “Investments – Investment Policies – Proxy Voting Guidelines”.

## COLLABORATIVE INITIATIVES

In 2006, PSP Investments joined the Canadian Coalition for Good Governance. In 2007, Gordon J. Fyfe, PSP Investments’ President and CEO, became a member of its board of directors.

In 2006, PSP Investments became a signatory of the Carbon Disclosure Project and is now part of a group of 475 institutional investors representing \$55 trillion in assets under management who are encouraging public companies to disclose how they are managing climate change risks and opportunities that may be affecting their business.

## Compensation

*PSP Investments' Board of Directors oversees all aspects of compensation for employees of PSP Investments and approves a total compensation package for PSP Investments' officers, including an annual base salary as well as short- and long-term incentives.*

PSP Investments' compensation policy is designed to attract and retain talented employees, reward performance and reinforce business strategies and priorities. Our employees are often solicited by other organizations that need to fill similar positions to those at PSP Investments. The Board of Directors recognizes the fundamental value added by a motivated and committed team and strongly believes that the recruitment and retention of performance-oriented employees is fundamental to achieving PSP Investments' objectives.

In order to attract and retain talented employees, the Board of Directors has established a Compensation Policy that aims to maintain total compensation at a fair and competitive level. Our compensation plans are aligned with PSP Investments' strategic plan and integrated with business performance measurement. Total compensation is comprised of base salary and short-term and long-term incentives, benefits, pension and other remuneration.

In addition, our Employee Performance Management Planning process contributes to improving business performance and employee engagement.

In order to ensure that we offer competitive compensation to our employees, managers and officers, we benchmark our compensation packages with those of peers. Our reference market is a representative sample of organizations in the pension fund and investment management industry, the financial services industry and other selected samples, if appropriate, for the positions being benchmarked. Organizations comprising our core comparator group include the following large Canadian public pension plans: Alberta Investment Management Corporation, British Columbia Investment Management Corporation, *Caisse de dépôt et placement du Québec*, Canada Pension Plan Investment Board, Hospitals of Ontario Pension Plan, Ontario Municipal Employees Retirement System and Ontario Teachers Pension Plan. Our selection is based on the following three main criteria, being the size of the pension plans, their business sector and their talent pool. Data from these external reference markets is gathered periodically and on ad-hoc basis using compensation surveys generated by well-established specialized compensation consulting firms.

To remain competitive, PSP Investments aims at the following:

1. Base salaries at the median of the comparator group;
2. Incentive compensation plans with potential payouts superior to the median of the comparator group for superior performance; and
3. Benefits that compare favourably to the comparator group.

At the executive level, compensation is comprised of base salaries (approximately 30%), incentive compensation plans at target (approximately 60%) and benefits (approximately 10%).

To ensure the alignment of officers' compensation with the organization's Compensation Policy, the Board of Directors retained the services of independent compensation consulting firms to recommend the appropriate annual base salary adjustments for fiscal year 2009 and the appropriate compensation levels, especially with respect to incentive compensation.

#### BASE SALARY

In fiscal year 2009, base salaries were increased in accordance with our Compensation Policy, but officers' and senior managers' base salaries were not increased for fiscal year 2010.

Base salary reviews take place annually and any changes are effective from the beginning of each fiscal year. Changes to the base salary may also occur during the year to reflect significant changes in responsibility, market conditions or exceptional circumstances.

#### INCENTIVE PLAN

In the course of fiscal year 2009, PSP Investments undertook a detailed review of incentive plans offered to both officers and employees to ensure that total compensation remained competitive with the comparator group and reflected PSP Investments' principles and objectives of attracting, retaining and motivating employees to achieve sustained high performance. This review was conducted with the support and advice of an independent consulting firm.

As a result of the review, the Board of Directors approved:

- ▶ a Short-Term Incentive Plan (STIP), which replaced the Annual Incentive Plans (AIP) as of April 1, 2008 and better recognizes the current year performance results;
- ▶ a Long-Term Incentive Plan (LTIP), which replaced the Deferred Incentive Plan (DIP) as of April 1, 2008 and is based on four-year forward-looking cycles with possible payouts after the fourth year; and
- ▶ a new Restricted Fund Unit Plan (RFU), effective on April 1, 2009, and which introduces performance and retention awards for key participants.

### Short-Term Incentive Plan

#### DESCRIPTION OF THE PLAN

PSP Investments Short-Term Incentive Plan (the "STIP") was established in February 2009, with effect from April 1, 2008.

The STIP is designed to: (i) reward participants for the achievement of superior and sustained individual contribution and for PSP Investments' performance; (ii) attract and retain high calibre employees; and (iii) align the interests of participants with PSP Investments' stakeholders. Employees eligible to participate in the STIP are PSP Investments' permanent salaried employees and any other employees designated by the CEO as eligible.

The STIP is a cash-based plan that pays a percentage of base salary to participants based on the achievement of strategic objectives and investment performance on the assets managed by PSP Investments. Under the STIP, the target incentive will be based on the achievement of individual strategic objectives as well as on investment performance, which may include any combination of (i) the total fund investment performance of PSP Investments, (ii) the investment performance of a particular asset class, or (iii) the investment performance of a portfolio.

At the beginning of each fiscal year, each participant in the STIP will be advised of his or her target and maximum short-term incentive award. The performance measures chosen and the weighting given to each will depend on the participant's position level. For the first four years of participation in the STIP, participants will go through a transition period building up to a rolling four-year period for calculating the investment performance. The investment performance measure is calculated on the current year investment performance and on the prior four-year period of participation in the STIP by an employee.

The Human Resources and Compensation Committee reviews the annual incentive compensation payment process and is satisfied that the payments are calculated in accordance with the terms of the STIP. In addition, the Board of Directors approves the annual incentive compensation payable to officers of PSP Investments.

#### FISCAL YEAR 2009 PERFORMANCE

In fiscal year 2009, the total fund investment performance of PSP Investments ended below the incentive threshold and, therefore, no payouts were earned for that component of the short-term incentive plan. The four-year total fund performance ended below threshold and generated no incentive payment for eligible participants.

The one-year investment performance of asset classes ended either below or slightly above incentive thresholds and, therefore, incentive payouts were earned for eligible participants in asset classes that exceeded incentive thresholds. The four-year asset class performance ended above threshold for Real Estate, Private Equity and Infrastructure (three years since inception) and generated incentive payments for eligible participants.

The results of the strategic objectives component of the STIP indicate that objectives were achieved and, therefore, generated on an aggregate basis the right for eligible employees to receive an incentive award.

The total incentive amount earned under the STIP was \$5.2 million in fiscal year 2009, \$6.1 million in fiscal year 2008 and \$7.9 million in fiscal year 2007.

### Long-Term Incentive Plan

#### DESCRIPTION OF THE PLAN

The PSP Investments Long-Term Incentive Plan (the "LTIP") was established in February 2009 with effect from April 1, 2008. Similarly to the STIP, the LTIP is designed to: (i) reward participants for the achievement of superior and sustained investment performance by PSP Investments; (ii) attract and retain high calibre employees; and (iii) align the interest of participants with that of PSP Investments' stakeholders.

The LTIP is a cash-based plan that pays a percentage of base salary to participants based on the achievement of investment performance on the assets managed by PSP Investments. It is provided to PSP Investments' permanent employees in managerial positions as well as to any other employees who are recommended by the CEO and approved by the Human Resource and Compensation Committee of the Board of Directors.

At the beginning of each fiscal year, each participant in the LTIP will be advised of his or her target incentive amount. This target incentive amount will be based on a forward-looking four-year investment performance, which may include any combination of: (i) the total fund investment performance of PSP Investments and (ii) the investment performance of a particular asset class. The performance measures chosen and the weighting given to each depend on the participant's position level.

The incentive amount is determined at the end of the four-year performance period based on the annualized rate of return by which the total fund actual value added and the asset class actual value added exceeded the incentive thresholds. The incentive amount calculated for the participant will be adjusted based on the total fund rate of return over the four-year performance period. This will either increase or decrease the incentive amount payable resulting from the performance of the total fund return over the four-year period.

In order to transition from the Deferred Incentive Plan using a three-year payout cycle to the LTIP using a four-year payout cycle and to compensate for the gap in the incentive opportunity between the payout cycles of the two plans, a shadow Deferred Incentive Plan has been maintained in fiscal year 2009. Earned Deferred Incentive Plan awards in fiscal year 2009 will be calculated at the end of fiscal year 2011 for payout early fiscal year 2012.

The Human Resources and Compensation Committee reviewed the long-term incentive compensation grant process and is satisfied that the grants were calculated in accordance with the terms of the LTIP.

In addition, the Board of Directors approved the Deferred Incentive Plan compensation payable and long-term incentive compensation granted to officers of PSP Investments.

#### **DEFERRED INCENTIVE PAYMENTS**

The Deferred Incentive Plan amounts paid in fiscal year 2009 were amounts earned in fiscal year 2007 with a two-year deferral period. The Human Resources and Compensation Committee is satisfied that the payouts were calculated in accordance with the terms of the Deferred Incentive Plan.

The total incentive amount paid under the Deferred Incentive Plan was \$3.0 million in fiscal year 2009, \$2.6 million in fiscal year 2008 and \$2.5 million in fiscal year 2007.

#### **Restricted Fund Unit**

PSP Investments' Restricted Fund Unit (the "RFU") was established in February 2009 with effect as of April 1, 2009. Under the RFU, annual grants of restricted fund units can be made to the CEO and to employees who report directly to this position upon the recommendation of the CEO and with the approval of the Human Resources and Compensation Committee of the Board of Directors. Upon the recommendation of the CEO and with the approval of the Human Resources and Compensation Committee, annual discretionary grants may also be made to other participants based on performance-related considerations.

The grants made under the RFU will vest over a three-year period from the effective date of the grant. The annual amount paid will be adjusted by the total fund investment performance for the period covered since the grant.

#### **Group Insurance Benefits**

The Group Insurance Plan introduced in the fall of 2007 provides the following group insurance benefits: health and dental care, long-term disability, critical illness, life insurance, accidental death and dismemberment and an employee assistance program. The Plan is intended to ensure a proper balance between employee needs and competitiveness with our peer group.

#### **Other Remuneration**

PSP Investments' officers are provided with a perquisites allowance to cover some expenses frequently offered to senior executives, such as a car allowance, parking facilities and health and fitness club memberships. In addition, PSP Investments offers its officers a health and lifestyle assessment.

## Retirement Plans

All PSP Investments' employees participate in the Public Sector Pension Investment Board Pension Plan (the "Employee Pension Plan") and all eligible employees participate in the Supplemental Employee Retirement Plan of the Public Sector Pension Investment Board (the "SERP").

The Employee Pension Plan provides partially indexed pension benefits equal to 2% of the employee's best average earnings, being the average of the best three consecutive calendar years of base salary earnings.

The benefits payable under this Plan are limited by reason of the requirements in respect of registered pension plans under the *Income Tax Act* (Canada). The SERP has been established for all employees, as an unfunded arrangement, to provide defined benefits in excess of the Employee Pension Plan, where such benefits are so limited.

Employees participating in the Employee Pension Plan and the SERP contribute 3.5% of their base salary, up to the maximum contribution allowable under the *Income Tax Act* (Canada).

## Retirement Benefits

Name	Number of Years of Credited Service <sup>1</sup>	Annual Benefit		Accrued Obligation at Start of Year (Proposed Regulations) <sup>2,4</sup>	Accrued Obligation at Start of Year (Final Regulations) <sup>4,5</sup>	Compensatory Increase <sup>6</sup>	Non-Compensatory Increase <sup>7</sup>	Accrued Obligation at Year End <sup>2,8</sup>
		At Year End <sup>2</sup>	At Age 65 <sup>2,3</sup>					
Gordon J. Fyfe	5.50	\$51,600	\$183,600	\$365,200	\$493,200	\$98,500	\$(90,300)	\$501,400
Bruno Guilmette	3.42	\$16,100	\$119,300	–	\$112,100	\$40,000	\$(30,500)	\$121,600
Neil Cunningham	1.42	\$ 6,400	\$ 73,200	\$ 14,200	\$ 23,700	\$49,200	\$ (6,400)	\$ 66,500
Derek Murphy	5.08	\$29,800	\$107,500	\$204,300	\$294,800	\$66,200	\$(49,800)	\$311,200
John Valentini	4.00	\$23,800	\$132,900	\$118,800	\$183,300	\$85,900	\$(41,900)	\$227,300

<sup>1</sup> Number of credited years of service used for both the Employee Pension Plan and the Supplemental Employee Retirement Plan.

<sup>2</sup> Sum of benefits accrued under the Employee Pension Plan and the Supplemental Employee Retirement Plan.

<sup>3</sup> For the purpose of calculating the annual benefits payable at age 65, the final average earnings are calculated as at March 31, 2009.

<sup>4</sup> Accrued obligation using a discount rate of 5.3%. The obligations are calculated as at March 31, 2008 using the assumptions and methods that were used for the accounting disclosures as at December 31, 2007 with the exception that there were no salary projections. These obligations were calculated based on our interpretation at that time of the proposed Canadian Securities Administrators (CSA) requirements.

<sup>5</sup> Accrued obligation using a discount rate of 5.3%. The obligations are calculated as at March 31, 2008 using the assumptions and methods that were used for the accounting disclosures as at December 31, 2007. These obligations are in line with the final CSA requirements.

<sup>6</sup> Includes service cost at the beginning of the year, the impact of pay different from that reflected in last year's calculation (difference in the accrued obligation between the expected and the actual salary) and impact of amendments to the pension plans if any.

<sup>7</sup> Includes change in assumptions, non-pay-related experience (which includes the interest cost for the year, employee contributions made in the year and benefit payment made in the year).

<sup>8</sup> Accrued obligation using a discount rate of 6.6%. The obligations are calculated as at March 31, 2009 using the assumptions and methods that were used for the accounting disclosures as at December 31, 2008. These obligations are in line with the final CSA requirements.

## Summary Compensation Table

Payments under the Annual Incentive Plan for 2009 are 39% lower than in the previous year reflecting the total fund performance for 2009. Total compensation earned in fiscal year 2009 by PSP Investments' most highly compensated officers is 8% lower than in the previous year and excludes payments under the Deferred Incentive Plan.

Compensation paid during the fiscal year 2009 to the most highly compensated officers of PSP Investments includes the payment of amounts earned over the four-year period ended March 31, 2007 under the Deferred Incentive Plan and deferred for two years as a retention mechanism.

Name	Fiscal Year	Base Salary	Annual Incentive Plan	Deferred Incentive Plan <sup>3</sup>	Benefits and Other Compensation	Pension and SERP Plans	Total Compensation
<b>Gordon J. Fyfe</b> <sup>1</sup> President and Chief Executive Officer	2009	\$485,000	\$189,122	\$611,100	\$35,876	\$98,500	\$1,419,598
	2008	\$466,000	\$153,780	\$546,163	\$32,062	\$83,100	\$1,281,105
	2007	\$450,000	\$660,800	\$504,400	\$35,000	\$72,500	\$1,722,700
<b>Bruno Guilmette</b> <sup>2</sup> First Vice President, Infrastructure investments	2009	\$263,000	\$310,941	\$423,542	\$24,748	\$40,000	\$1,062,231
	2008	\$250,000	\$240,000	-	\$24,516		\$514,516
	2007	\$200,000	\$339,301	-			\$539,301
<b>Neil Cunningham</b> First Vice President, Real Estate Investments	2009	\$260,000	\$180,760	\$364,673	\$25,660	\$49,200	\$880,293
	2008	\$240,365	\$531,026	\$314,612	\$19,562	\$11,200	\$1,116,765
	2007	\$195,000	\$364,700	\$338,500	\$15,000		\$913,200
<b>Derek Murphy</b> First Vice President, Private Equity	2009	\$314,000	\$117,762	\$336,105	\$25,668	\$66,200	\$859,735
	2008	\$300,000	\$389,773 <sup>4</sup>	\$257,093	\$22,062	\$58,100	\$1,027,028
	2007	\$275,000	\$332,900	\$322,200	\$25,000	\$43,800	\$998,900
<b>John Valentini</b> <sup>5</sup> Executive Vice President, Chief Operating Officer and Chief Financial Officer	2009	\$342,250	\$170,890	\$207,653	\$29,235	\$85,900	\$835,928
	2008	\$290,000	\$174,400	\$83,383	\$22,062	\$34,000	\$603,845
	2007	\$275,000	\$204,782	-	\$22,000	\$32,200	\$533,982
<b>Derek Watchorn</b> <sup>6</sup> President and Chief Executive Officer of Revera Inc.	2009	\$569,250	\$390,648	\$538,000	\$25,295	\$10,000	\$1,533,193
	2008	\$568,880	\$426,938	\$199,552	\$34,261	\$9,500	\$1,239,131
	2007	\$550,000	\$134,100	-	\$33,225	\$9,000	\$726,325

### Notes

- <sup>1</sup> If Mr. Fyfe's employment is terminated for any reason other than for good and sufficient cause, he is entitled to a payment equal to two times his base salary, plus two times the average annual amount earned under the short-term and long-term incentive plans for the three-year period prior to the termination. Mr. Fyfe is subject to post employment non-solicitation of employees and confidentiality obligations.
- <sup>2</sup> If Mr. Guilmette's employment is terminated for any reason other than for good and sufficient cause, he is entitled to a payment equal to one time his base salary, plus one year of annual incentive equivalent to the greater of either the previous year's annual incentive payment or the annual target incentive at the time of departure. Mr. Guilmette is subject to post employment non-solicitation of employees and confidentiality obligations.
- <sup>3</sup> Amounts paid in fiscal year 2009 were earned in fiscal year 2007.
- <sup>4</sup> The award was recalculated in fiscal year 2009 using a revised benchmark result for fiscal year 2008.
- <sup>5</sup> Mr. Valentini's role was expanded and he was promoted to the position of Executive Vice President, Chief Operating Officer and Chief Financial Officer on July 1, 2008. If Mr. Valentini's employment is terminated for any reason other than for good and sufficient cause, he is entitled to a payment equal to one time his base salary, plus one year of annual incentive equivalent to the greater of either the previous year's annual incentive payment or the annual target incentive at the time of departure. Mr. Valentini is subject to post employment non-solicitation of employees and confidentiality obligations.
- <sup>6</sup> Mr. Watchorn is not an employee of PSP Investments, but is employed by Revera Inc., a wholly-owned subsidiary of PSP Investments. His compensation is based on a contract with Revera Inc. Revera Inc.'s financial year ends on December 31.

## Glossary

### A

#### ACT

The *Public Sector Pension Investment Board Act* is the legislation which governs PSP Investments.

#### ACTIVE INVESTMENT MANAGEMENT

The application of manager skill in selecting investments, with the goal of earning higher returns than the general market.

#### ACTIVE RISK

The probability of investment losses from active investment management relative to a benchmark.

#### ANNUAL REPORT

A publication that includes the audited financial statements of an organization as well as management's discussion and analysis (MD&A) of its financial results and operations. PSP Investments' annual report must be issued within 90 days of its March 31 year-end and tabled by the President of the Treasury Board in the House of Commons and the Senate.

#### ANNUALIZED RATE OF RETURN

A rate of return expressed over one year, although the actual rates of return being annualized are for periods longer or shorter than one year.

#### ASSET-BACKED COMMERCIAL PAPER (ABCP)

Short-term corporate securities, typically with a maturity of less than one year, issued by a bank or other conduit, which are backed by assets such as real estate, auto loans, or other commercial assets.

#### ASSET MIX

The proportion of assets invested in cash, fixed income securities, equities and other asset classes. Asset mix should reflect an investor's investment goals and risk tolerance.

#### ASSET MIX POLICY

Policy setting the guidelines for the management of the asset mix needed to achieve an expected level of investment returns. Pension funds set their asset mix policy to ensure that investment returns plus plan member contributions are sufficient to pay all current and future pension benefits. In making our investment decisions, we take into consideration the financial obligations of the pension funds for which PSP Investments invests money.

### B

#### BASIS POINT OR BPS

One-hundredth of a percentage point. The difference between 5.25% and 5.50% is 25 basis points.

#### BENCHMARK

A standard against which rates of return can be measured, such as stock and bond market indexes developed by stock exchanges and investment dealers.

#### BRIC

BRIC or BRICs are terms used in economics to refer to the combination of Brazil, Russia, India, and China.

### C

#### CAPITALIZATION RATE (CAP RATE)

The net operating income produced by a real estate asset divided by its market value. Capitalization rate is an indirect measure of how fast an investment will pay for itself and is typically used to compare real estate property values.

#### CASH EQUIVALENTS

Short-term, highly liquid securities (e.g. commercial papers, treasury bills, demand notes) with a term to maturity of less than one year from the date of issue. These investments are relatively easy to convert into cash.

#### CFA INSTITUTE

CFA Institute (CFA®) is an international, non-profit organization of more than 96,000 investment practitioners and educators in over 133 countries and territories. The investment performance standards of CFA Institute details methodology and guidelines that promote uniformity in reporting investment performance.

#### COLLATERALIZED DEBT OBLIGATIONS

A type of asset-backed security that is constructed from a portfolio of fixed income assets. Collateralized debt obligations are usually divided into several tranches with different risk levels and corresponding interest payments. Any losses are applied first to the more junior tranches (lowest risk rating), before moving up in seniority.

#### COST VALUE (OR BOOK VALUE)

The purchase price, or original cost, of an investment.

## Glossary

### COUNTERPARTY RISK

The risk to each party of a contract that the counterparty will not live up to its contractual obligations.

### CREDIT RISK

Risk of loss resulting from the failure of a borrower or counterparty to honour its financial or contractual obligations.

### CUSTODIAN

An independent organization entrusted with holding investments on behalf of the owner. The custodian maintains the financial records for the investments and may perform other services for the owner as well.

## D

### DERIVATIVE FINANCIAL INSTRUMENTS (DERIVATIVES)

Financial contracts that derive their value from an underlying asset or index, such as an interest rate or foreign currency exchange rate. For example, a derivative contract based on the S&P 500 Index of large US stocks fluctuates in value with the index, but involves buying one contract rather than each stock in the index. Derivatives can be less expensive and easier to acquire than the underlying assets. They can be used to manage risk, reduce cost and enhance returns. Some common derivatives are forwards, futures, swaps and options.

### DISCOUNT RATE

The interest rate used in determining the present value of future cash flows.

### DIVERSIFICATION

A strategy to spread investment risk among different asset classes (stocks and bonds), among different types of assets (public and private equities, real estate, infrastructure), among securities (different stocks), among economic sectors (financial services and natural resources) and among different countries.

## E

### EQUITIES (OR STOCKS)

Financial instruments that represent an ownership interest in a corporation, as well as a claim to proportionate shares of that corporation's assets and earnings.

## F

### FAIR VALUE

An estimate of the amount of consideration that would be agreed upon in an arm's length transaction between knowledgeable, willing parties who are under no compulsion to act.

### FISCAL YEAR

A company's accounting or financial reporting year. PSP Investments' fiscal year commences April 1 and ends March 31.

### FIXED INCOME SECURITIES

Securities, such as bonds, mortgages, debentures and preferred shares, that generate a predictable stream of interest by paying a fixed rate of return until a specific date, maturity or redemption.

### FOREIGN CURRENCY RISK

The risk that an investment's value will be affected by changes in exchange rates. International investments cause investors to face the risk of currency fluctuations.

## G

### GENERAL PARTNER

The managing partner in a Limited Partnership. The General Partner receives a management fee and a percentage of the Limited Partnership's profits, and acts as the intermediary between investors with capital and businesses seeking capital to grow.

## I

### INDEX

A broad-based measurement of a general market trend. Called an index because it is designed to reflect not only price changes, but value changes as well.

### INDEX FUND

An investment fund that closely replicates the return of a market index.

### INFLATION-LINKED

That has a behaviour highly correlated with inflation.

## INFRASTRUCTURE

Long-term capital facilities such as highways, utilities, airports and pipelines offering essential services to the community. Investments in infrastructure assets are attractive due to the low volatility of returns and desirable revenue characteristics such as predictability and sensitivity to inflation.

## INTEREST RATE RISK

The risk that an investment's value will change due to fluctuations in interest rates. Long-term fixed income securities, such as bonds and preferred stock, subject their owners to the greatest amount of interest rate risk. Short-term securities, such as Treasury bills, are influenced much less by interest rate movements.

## INTERNAL RATE OF RETURN (IRR)

The discount rate at which the net present value of an investment equals zero.

## INTERNATIONAL FINANCIAL REPORTING STANDARDS (IFRS)

IFRS is the collection of financial reporting standards developed by the *International Accounting Standards Board (IASB)*, an independent, international standard setting organization. The Canadian Accounting Standards Board (AcSB) is adopting IFRS for all *Publicly Accountable Enterprises (PAEs)* effective January 1, 2011. These changes are part of a worldwide shift to IFRS; they are intended to facilitate global capital flows and bring greater clarity and consistency to financial reporting in the global marketplace.

## INVESTMENT MANAGEMENT FEE

An annual fee paid to an investment manager for its services. The fee can be based on the level of assets under management, or on the performance of the portfolio.

## L

### LIMITED PARTNER

An investor in a Limited Partnership (i.e., private equity fund).

### LIMITED PARTNERSHIP

The legal structure used by most venture and private equity funds. Created pursuant to a Limited Partnership Agreement entered into between a General Partner and one or more Limited Partners, a limited partnership is usually a fixed-life investment vehicle. The partnership is managed by the General Partner using policy laid down in the Limited Partnership Agreement. This agreement also covers terms, fees, structures and other items agreed on between the Limited Partners and the General Partner. The Limited Partners receive income, capital gains and tax benefits.

## LIQUIDITY RISK

Liquidity risk is the risk of financial loss as a result of an institution's inability to meet day-to-day financial obligations as they come due, or the liquidation of an asset in adverse market conditions. The main sources of liquidity risk are treasury movements, renewal of corporate borrowings and contingency collateral calls.

## M

### MARKET RISK

Market risk is the risk of loss due to changes in the level, volatility and correlation of equity prices, the term structure of interest rates, as well as currency and commodity spot and forward prices.

### MEZZANINE DEBT FINANCING

The use of subordinated debt together with equity to finance a company. Investors in subordinated instruments stand behind those with senior instruments such as bonds. To enhance investment returns, the subordinated instrument may have stock conversion features such as rights, warrants, or options.

### MSCI EAFE INDEX

A stock index created by Morgan Stanley Capital International (MSCI) to measure the returns of investments in Europe, Australia and the Far East. It contains stocks from 21 countries, including Japan, Australia, Hong Kong, New Zealand, Singapore, the UK and the Euro zone countries.

## N

### NET PRESENT VALUE (NPV)

The present value of an investment's future net cash flows less the initial investment.

## O

### OPTION

A derivative contract that grants the owner the right, but not the obligation, either to buy or sell a specified quantity of an asset at a fixed price on or before a specific date.

## Glossary

### P

#### PASSIVE INVESTMENT MANAGEMENT

A strategy designed to replicate a market index return.

#### PENSION FUND ACCOUNT

Created effective April 1, 2000, by the federal government to receive the employer and employee net contributions in respect of the pension plans to provide for liabilities for service since April 1, 2000. There are four pension fund accounts, one for each of the Public Service Pension Plan, the Canadian Forces Pension Plan and the Royal Canadian Mounted Police (RCMP) Pension Plan. A pension fund account was also set up effective March 1, 2007, for the Reserve Force Pension Plan.

#### PENSION PLAN ACCOUNT (OR PLAN ACCOUNT)

Separate accounts established by PSP Investments for each of the pension fund accounts to receive from the government the pension fund account's proceeds of the net contributions as well as the allocation of its investments and the results of its operations. There are four pension plan accounts, one for each pension fund. The combined results of the four pension plan accounts are referred to as the "Consolidated Plan Account".

#### PENSION PLANS (OR PLANS)

The pension plans of the federal Public Service, the Canadian Forces, the Royal Canadian Mounted Police and the Reserve Force.

#### PLAN LIABILITIES

Plan liabilities represent the financial obligations of a pension plan relative to the benefits earned by the plan participants. The liabilities correspond to the value calculated by the pension actuary of all accrued benefits as of the date of valuation payable in the future.

#### POLICY PORTFOLIO

The asset mix, set by the Board of Directors, identifying how the funds managed should be allocated between different asset classes (example: cash, fixed income securities, equities, real estate, etc.).

#### PORTFOLIO

A group of investments, such as equities and bonds and possibly financial instruments such as derivatives grouped for investment purposes.

### PRIVATE EQUITY

Ownership interest in assets that do not trade on public exchanges or over-the-counter or interests in a publicly traded security with restrictions on liquidity.

### R

#### RETURN (OR RATE OF RETURN)

The percentage of change in asset value in a particular period, consisting of income (such as interest, dividends or rent), plus realized and unrealized capital gains or capital losses.

#### RISK

The probability of investment losses, either in absolute terms, or versus a benchmark.

#### RISK-ADJUSTED RETURN

A measure of investment return adjusted to reflect the risk that was assumed to produce that return.

### S

#### SHORT SELLING

The selling of a security that the seller does not own at the time of sale. The seller will borrow the security in order to complete the delivery. Short-sellers assume that they will be able to buy the security at a lower amount than the price at which they sold short.

#### S&P / TSX EQUITY INDEX

The most diversified Canadian market index representing almost 90% of the capitalization of Canadian-based companies listed on the TSX, excluding income trusts. A committee of the Toronto Stock Exchange and Standard and Poor's selects companies for inclusion in the S&P / TSX Equity Index.

#### STANDARD AND POOR'S 500 COMPOSITE INDEX (S&P 500 TOTAL RETURN INDEX)

A US index consisting of 500 stocks chosen for market size, liquidity and industry group representation. It is a market-value-weighted index (stock price times number of shares outstanding), with each stock's weight in the Index proportionate to its market value. The Standard and Poor's company selects stocks for inclusion in the Index.

#### STATEMENT OF INVESTMENT POLICIES, STANDARDS AND PROCEDURES (SIP&P)

A written investment policy approved by PSP Investments' Board of Directors, and reviewed at least annually, relating to each pension plan fund. This is a requirement under paragraph 7(2)(a) of the Act. It addresses matters such as categories of investments; use of derivative products; asset diversification and expected investment returns; management of credit, market and other financial risks; liquidity of investments; lending of cash and securities; evaluation of investments that are not regularly traded on a public exchange; and the exercise of any voting rights that PSP Investments has through its investments.

#### STRUCTURED INVESTMENT VEHICLE

A structured investment vehicle (SIV) is a fund which borrows money by issuing short-term securities at low interest and then lends that money by buying long-term securities at higher interest, making a profit for investors from the difference.

#### SUBPRIME MORTGAGE

A type of mortgage that is normally made out to borrowers with low credit quality; as a result, lending institutions often charge a higher rate of interest on subprime mortgages to compensate themselves for carrying more risk.

#### SWAPS

Financial derivatives in which two counterparties exchange one stream of cash flows for another stream. Swaps can be used to hedge risk or to speculate on market outcomes. For example, in an interest-rate swap one party could agree to pay a fixed interest rate and receive an adjustable rate from another party. There are many other types of swaps, including currency swaps, debt-equity swaps and credit-default swaps.

### T

#### TIME-WEIGHTED RATE OF RETURN

A return calculation methodology that eliminates the impact of cash flows into (or out of) a portfolio. This methodology recognizes the fact that managers have no control over the size and timing of cash flows.

### V

#### VALUE-AT-RISK (VaR)

A method used to measure market risk. VaR is the maximum loss not exceeded within a given probability (defined as the "confidence level"), over a given period of time.

#### VOLATILITY

Generally refers to variability (in frequency and magnitude) of returns around an average or reference point over a period of time.

## Directors' Biographies

### PAUL CANTOR

*Chair, PSP Investments  
Senior Advisor, Bennett Jones LLP*

**Member:**

Investment Committee

Board member since March 28, 2000

Mr. Cantor is Senior Advisor at Bennett Jones LLP where he advises on business and governance related issues. Previously, he was Chair & CEO of National Trust Company; President & CEO of Confederation Life; and President, Investment Bank, Canadian Imperial Bank of Commerce (CIBC). Mr. Cantor was Managing Partner and then Chair of Russell Reynolds Associates Canada. He was the founding Executive Director of the World Bank-Canada government sponsored Leadership Centre for Financial Sector Supervision at York University. He began his career at the Government of Canada's Department of Finance and its crown corporation, Polysar Limited. Mr. Cantor has held Board appointments at CIBC, National Trust, Torstar, E-L Financial, Hees International Bancorp, ING Direct and Intact Financial Corporation. He is Chair of the Board of Governors of York University. He also served on the Federal Reserve Bank of New York's International Capital Markets Committee; on Revenue Canada Taxation's Advisory Committee; and on the Ontario Premier's Council on Economic Renewal. More recently, Mr. Cantor acted as Chair of the ICD Commission on the Governance of Executive Compensation. Mr. Cantor holds a B.A. from the University of Alberta, an LL.B. from the University of Toronto and is a Fellow of the Institute of Canadian Bankers (Ryerson University).

### JAMIE BAILLIE

*President and Chief Executive Officer  
Credit Union Atlantic*

**Member:**

Audit and Conflict Committee /  
Investment Committee

Board member since March 5, 2007

Mr. Baillie was appointed President & CEO of Credit Union Atlantic in 2005. Prior to joining the credit union, he held various leadership roles in Nova Scotia business and government, including three years as Chief of Staff, Office of the Premier. Previously, Mr. Baillie was a Partner with Robertson Surette, a prominent executive search firm. Mr. Baillie is also a member of the Equifax Canada, Inc. Advisory Board. For the past three years, Mr. Baillie has been named one of Atlantic Canada's Top 50 CEOs by Atlantic Business Magazine. As an active community volunteer, he is past-chair of the Board of Neptune Theatre, and is an active member of the Boards of Dalhousie University and the Halifax International Airport Authority. Mr. Baillie holds a B.Comm. degree from Dalhousie University, a Chartered Accountant (CA) designation, and is a graduate of the Canadian Securities Institute.

### BOB BALDWIN

*Consultant*

**Member:**

Governance Committee – Chair / Human  
Resources and Compensation Committee /  
Special Committee /  
Investment Committee

Board member since March 28, 2000

Mr. Baldwin is an Ottawa-based consultant who specializes in pensions, ageing society and labour market issues. Previously, Mr. Baldwin was Director of Social and Economic Policy at the Canadian Labour Congress (CLC) and was the CLC's pension specialist from 1977 to 2005. Mr. Baldwin is a member of the Committee on Professional Conduct of the Canadian Institute of Actuaries; he chairs the Board of Trustees of the Canada Wide Industrial Pension Plan and advises the Trade Union Advisory Committee to the OECD on pension issues. Mr. Baldwin is a Senior Associate with Informetrica Limited, Adjunct Research Professor at Carleton University and a Policy Associate of the Caledon Institute of Social Policy. He holds a Masters Degree in Political Science from the University of Western Ontario.

<p><b>CHERYL BARKER</b>  <i>Corporate Director</i>  <b>Member:</b>  <b>Audit and Conflicts Committee /</b>  <b>Governance Committee /</b>  <b>Investment Committee</b>  Board member since December 18, 2006</p>	<p>Ms. Barker is a member of the Board of Directors and Chair of the Finance/Audit Committee of Canadian Television Fund as well as a trustee of Lanesborough REIT and Chair of its Audit Committee. Ms. Barker was President of Manitoba Telecom Services Inc. (MTS) from 2004 until her retirement from MTS in February 2006. Ms. Barker's career in the telecommunications industry and business community as a whole is extensive. She spent the last 19 years with MTS, serving in a variety of key positions, including President and Chief Operating Officer of MTS Communications Inc., Chair, President and Chief Executive Officer of Bell Intrigna Inc., Executive Vice-President Finance, Chief Financial Officer and Treasurer of MTS. Ms. Barker is a Chartered Accountant, and holds a Bachelor of Science and a Certificate of Education from the University of Manitoba.</p>
<p><b>LÉON COURVILLE</b>  <i>Corporate Director</i>  <b>Member:</b>  <b>Governance Committee /</b>  <b>Investment Committee</b>  Board member since March 5, 2007</p>	<p>Mr. Léon Courville dedicated his entire career to the sciences of management and of finance, first by working at universities in Canada and the United States as a professor and a researcher, and, subsequently, by serving as President of the National Bank of Canada. Mr. Courville is presently enjoying an active retirement as a corporate director and as vineyard owner, Domaine Les Brome which he started in 1999. The works of Mr. Courville have garnered awards and bursaries in Canada and abroad, including the Coopers &amp; Lybrand Award for a business publication for his work entitled The Storm-Navigating the New Economy. Mr. Courville holds a Ph.D in Economics from Carnegie-Mellon University. He is currently a member of the Board of Directors of Nav Canada and the Institut du Tourisme et de l'Hôtellerie du Québec.</p>
<p><b>ANTHONY R. GAGE</b>  <i>Corporate Director</i>  <b>Member:</b>  <b>Investment Committee – Chair /</b>  <b>Audit and Conflicts Committee /</b>  <b>Human Resources and Compensation</b>  <b>Committee / Special Committee</b>  Board member since June 27, 2006</p>	<p>Mr. Gage is currently on the Board of Governors of the University of Victoria, a director of Sky Investment Counsel and Head of the Management Committee of JEA Pension System Solutions. He is a former Chair of the Board of Phillips, Hager &amp; North Investment Management. His career at Phillips, Hager &amp; North spanned over 20 years including being President and Chief Executive Officer from 1994-1999. Prior to Phillips, Hager &amp; North, Mr. Gage was Assistant Vice-President and Director of Confed Investment Counseling; the pension fund management arm of Confederation Life. Mr. Gage holds a Bachelor of Arts [Economics] from the University of Victoria and Masters in Business Administration [Finance] from the University of British Columbia. He is a Chartered Financial Analyst (CFA) and an accredited Chartered Director (McMaster University).</p>
<p><b>JEAN LEFEBVRE</b>  <i>Corporate Director</i>  <b>Member:</b>  <b>Special Committee – Chair /</b>  <b>Human Resources and Compensation</b>  <b>Committee / Investment Committee</b>  Board member since August 25, 2003</p>	<p>Mr. Jean Lefebvre is currently an independent asset management consultant. Previously, he was the former Senior Vice-President at TAL Global Asset Management from 1998 to 2001. In addition, Mr. Lefebvre worked in the consulting business as pension and asset management consultant with William M. Mercer. From 1976 to 1980, he worked with Tomenson-Alexander under the same capacity. Mr. Lefebvre's career began at the Dominion Life Insurance Company as actuarial assistant. He later held the position of Chief Actuary at Aeterna Life and at Westmount Life where he was also Chief Administrative Officer and member of the Board of Directors. Throughout the first 16 years of his early career, Mr. Lefebvre was lecturer in actuarial science at the University of Montréal. Mr. Lefebvre has a B.A. and a B.Sc. from the University of Montréal and is a Fellow of the Society of Actuaries and a Fellow of the Canadian Institute of Actuaries.</p>

## Directors' Biographies

### KEITH G. MARTELL

*Executive Chair of the Board  
First Nations Bank of Canada*

**Member**

**Audit and Conflicts Committee – Chair /  
Investment Committee**

Board member since January 23, 2001

Mr. Martell has been Chair of the Board of First Nations Bank of Canada since it was founded in 1996. He is also a member of the Boards of Directors of the North West Company Inc., Potash Corporation of Saskatchewan Inc., and Saskatoon Friendship Inn, and is a Trustee on the Primrose Lake Settlement Trust. Mr. Martell received a Bachelor of Commerce degree from the University of Saskatchewan in 1985 and is a Chartered Accountant. His experience includes audit and consulting with KPMG and positions as the Executive Director of Finance and Senior Official for Fiscal Relations with the Federation of Saskatchewan Indian Nations.

### MICHAEL P. MUELLER

*Corporate Director*

**Member**

**Human Resources and Compensation  
Committee – Chair / Investment  
Committee / Special Committee**

Board member since December 18, 2006

Mr. Mueller is Chairman of the Board of The Scarborough Hospital, and a board member of AIM Therapeutics, Budco, The Katimavik Foundation and The Scarborough Hospital Foundation. He also serves as a strategic advisor to a number of Canadian, US and European companies. From 2003 until 2005 he was President and CEO of MDS Capital Corporation. Prior to that, Mr. Mueller held a series of senior executive positions at TD Bank, including Vice Chairman and Global Head of Investment and Corporate Banking. Mr. Mueller is a former board director of TM BioScience, MDS Capital and Canadian Medical Discoveries Fund I and II. Mr. Mueller holds a Bachelor of Science Degree from the University of Western Ontario, and a Master of Business Administration from York University.

### ANIL K. RASTOGI\*

*Corporate Director*

**Member:**

**Audit and Conflicts Committee /  
Governance Committee /  
Investment Committee**

Board member since October 12, 2004

Mr. Rastogi was Vice President and Chief Information Officer of McCain Foods Limited ("McCain") from 1995 until his retirement from McCain in November 2007. Prior to joining McCain in 1995, Mr. Rastogi held various senior positions mainly in the technology sector, at VIA Rail Canada Inc., Morgan Financial Corporation, Wellington Insurance Company, William M. Mercer Limited, AT&T Capital Canada and Simpson Limited. Mr. Rastogi had begun his career with IBM in Norway in 1968, where he held positions of increasing responsibility. In addition to his MBA from the Ivey Business School, UWO, he has a Diploma in International Management and is a CGA. He completed the Directors Education Program with the Institute of Corporate Directors Corporate Governance College, in October 2006, and holds the institute-certified designation of ICD.D.

### WILLIAM J. SAUNDERSON

*Corporate Director*

**Member:**

**Audit and Conflicts Committee /  
Governance Committee /  
Investment Committee**

Board member since December 18, 2006

Mr. Saunderson is a Fellow of the Ontario Institute of Chartered Accountants and a recipient of its Award of Outstanding Merit. He obtained a Bachelor of Arts degree from the University of Toronto (Trinity College) and received an Honourary Doctorate degree from the University of Ottawa. Currently, he is Chairman of ROI Fund and Vice Chairman of the University of Ottawa Pension Investment Committee. He co-founded Sceptre Investment Counsel and then became a Member of the Legislative Assembly of Ontario, serving as Minister of Economic Development, Trade and Tourism and Chairman of Ontario Exports. He is actively involved with the Toronto Symphony Orchestra, Shaw Festival, Anglican Diocese of Toronto, Trinity College and University of Toronto Schools.

\* Mr. Rastogi resigned from the Board of Directors on April 3, 2009.

## Management Team

GUY ARCHAMBAULT	<i>First Vice President, Human Resources</i>
NEIL CUNNINGHAM	<i>First Vice President, Real Estate Investments</i>
GORDON J. FYFE	<i>President and Chief Executive Officer</i>
DANIEL GARANT	<i>First Vice President, Public Market Investments</i>
BRUNO GUILMETTE	<i>First Vice President, Infrastructure Investments</i>
PIERRE MALO	<i>First Vice President, Asset Allocation Strategies and Research</i>
DEREK MURPHY	<i>First Vice President, Private Equity</i>
JOHN VALENTINI	<i>Executive Vice President, Chief Operating Officer and Chief Financial Officer</i>



## PHOTO CREDITS



© Copyright 2009, Her Majesty the Queen in Right of Canada  
as represented by the Royal Canadian Mounted Police



Department of National Defence



Department of National Defence



Picture taken from "it's MY day", Volume 1 - Number 1,  
Canada's Public Service Magazine.



PRINCIPAL BUSINESS OFFICE  
1250 René-Lévesque Blvd. West, Suite 900  
Montréal, Québec H3B 4W8

T. 514.937.2772  
F. 514.937.3155

**Head Office**  
440 Laurier Ave. West, Suite 200  
Ottawa, Ontario K1R 7X6

T. 613.782.3095  
F. 613.782.6864

[www.investpsp.ca](http://www.investpsp.ca)