



By

Michael P. Mueller, Chair of the Board André Bourbonnais, President and CEO

Ottawa, November 26, 2015



# MICHAEL P. MUELLER CHAIR, BOARD OF DIRECTORS





# ANDRÉ BOURBONNAIS PRESIDENT AND CEO



#### **FY15 HIGHLIGHTS**

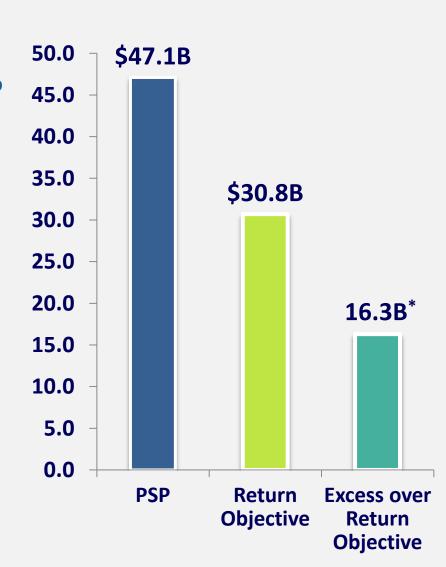


- Total portfolio return: 14.5% (benchmark: 13.1%)
- Value-added: \$1.5B
- Net investment income: \$14.0B
- Consolidated net assets: \$112B
- New investments / commitments in private markets: \$10.6B

## PSP Investments has Exceeded the Return Objective Over 10 years



- 10-year annualized net return: 7.6%
  - Return objective: 6.0%
- Cumulative net investment gains above the return objective over 10 years: \$16.3B\*
- Cumulative 10-year investment income: \$47.1B

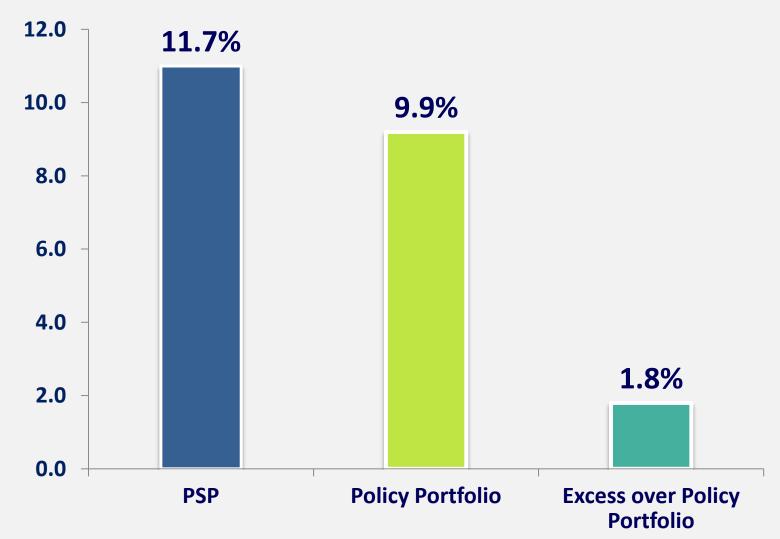


<sup>\*</sup> Market value of assets, taking into account timing and size of contributions.



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#### EXCESS RETURN OVER POLICY PORTFOLIO — 5 YEARS

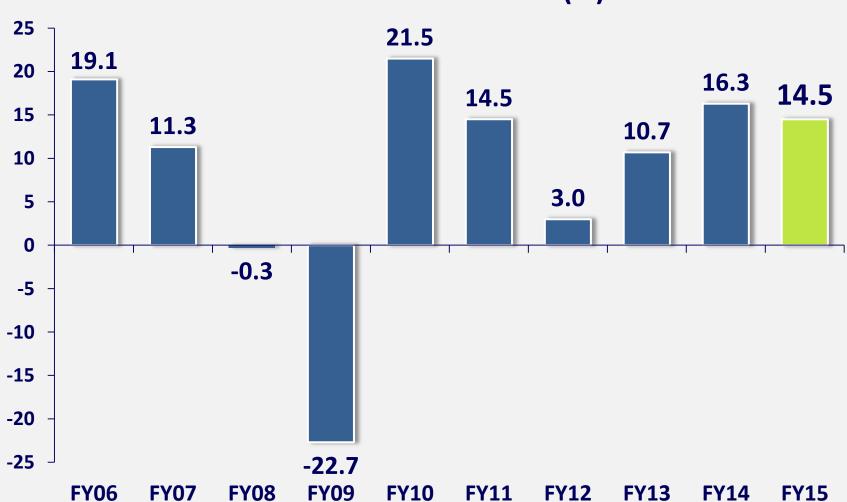






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#### **CHIEF INVESTMENT OFFICER**

- Daniel Garant has been appointed Chief Investment Officer.
- Shift to total portfolio approach will ensure a common vision of:
  - Portfolio construction; and
  - Global trends

### INVESTISSEMENTS PSP INVESTMENTS VEARS

#### **PRIVATE INVESTMENTS**

- Guthrie Stewart has been appointed Global Head of Private Investments.
- Private Investments combines Private Equity, Infrastructure and Natural Resources.

#### **Key benefits:**

- Establish best practices across similar asset classes.
- Foster synergies related to research and external business partners.
- Adopt a more consistent approach to decisionmaking.



#### **DEBT AND CREDIT INVESTMENTS**

- We have created a new Principal Debt and Credit Investments group, headed by David Scudellari.
- The new Private Debt unit will invest in private debt securities market:
  - Optimal time to enter this \$1 trillion market while it is still in transition.
  - Up to \$5 billion to be deployed in this market over the next few years.



#### **EXPANDING PSP INVESTMENTS' GLOBAL FOOTPRINT**

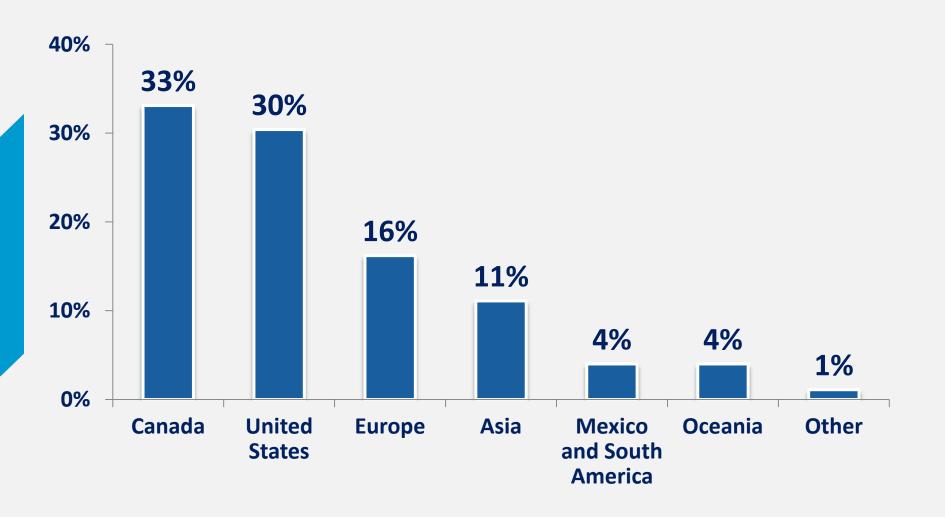
- New York office just launched; London will follow shortly.
- Asia will be next, probably in 2017.

#### **Key benefits:**

- Overcome culture, language and local knowledge challenges.
- Proximity is key to building relationships with potential and existing investment partners and investment monitoring.
- Broader talent pool; new opportunities for current employees.

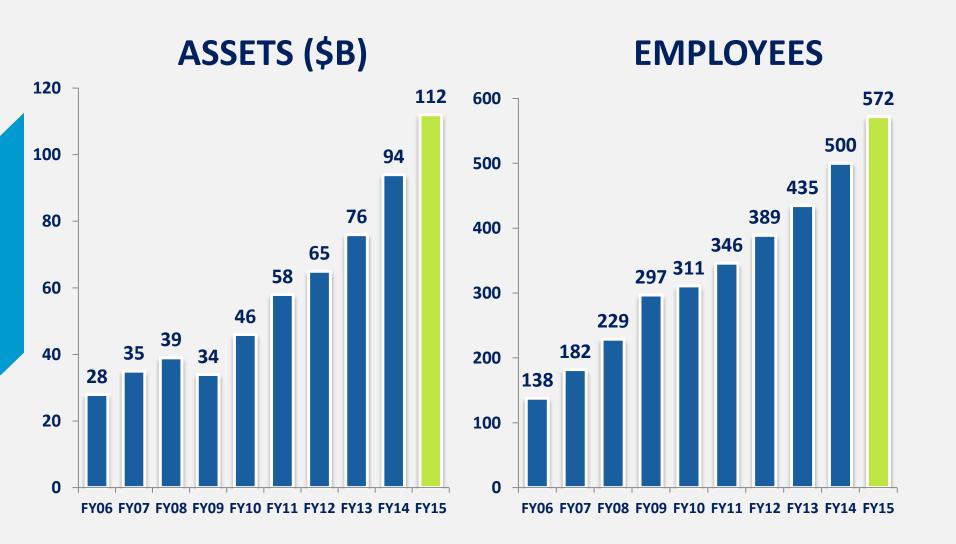






#### **Significant Growth**







#### **UPCOMING FIVE-YEAR STRATEGIC PLAN**

Mandate, objectives & risk appetite

Vision

Core values & competitive advantages

Core beliefs

Strategic plan

Annual Business Planning





## PRELIMINARY FISCAL YEAR 2016 RESULTS (AS AT SEPTEMBER 30, 2015)



#### FY2016 - FIRST SIX MONTHS



Investment return: -1.8%

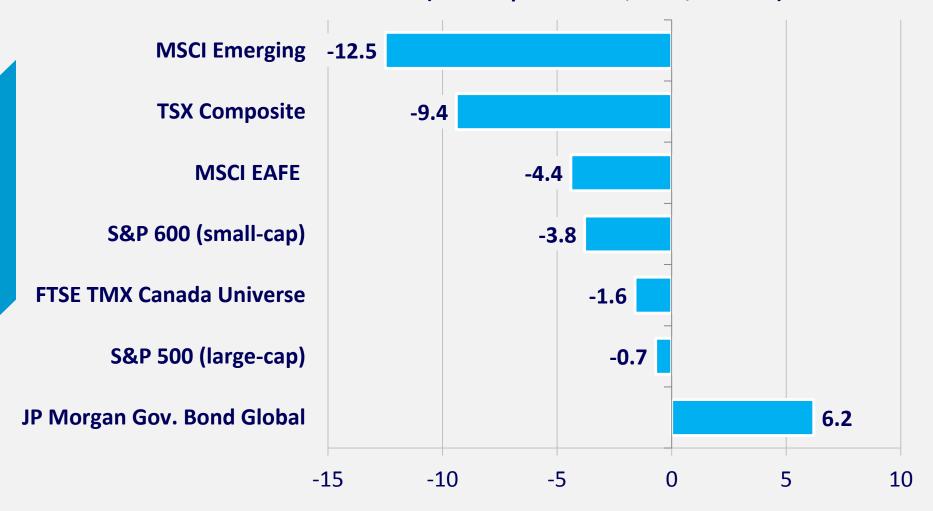
Net assets: \$112 billion

Contributions: \$2.1 billion



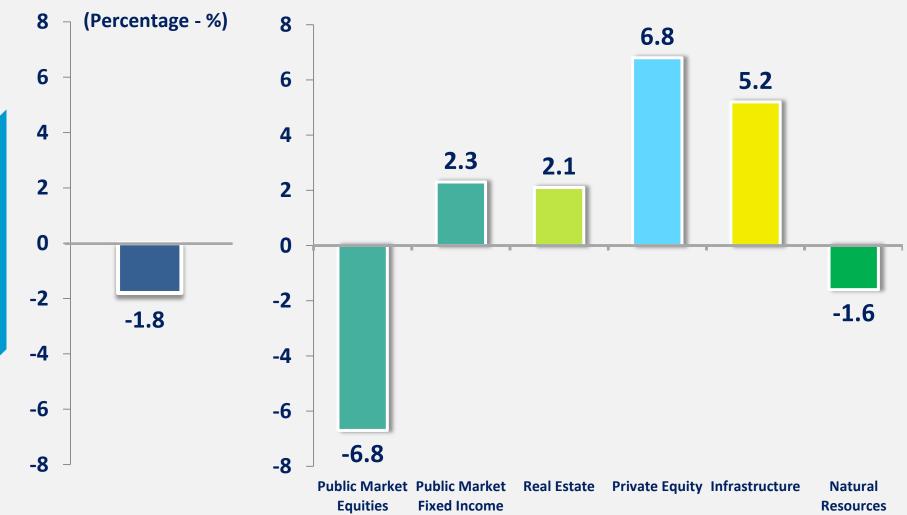
#### **INDEX PERFORMANCE**

### Performance of Major World Indices (%) (As at September 30, 2015, in \$CAD)





#### FY2016 - FIRST SIX MONTHS



As at September 30, 2015.

Public Equity: Canadian Eq., U.S. Large Cap Eq., EAFE Eq., Emerging Eq., Small Cap Eq. Public Fixed Income: Domestic Bonds, Global bond, Real Return bonds.



## QUESTIONS