# **PJP** WE ARE A DEBT ISSUER

## Table of Contents

- 03 We Are PSP
- 04 We Are PSP
- 05 PSP at a Glance
- 06 Our Investment Mandate
- 07 Credit Considerations
- 08 Our Investment Approach

- 09 We Are a Debt Issuer
- 10 Credit Ratings
- 11 Debt Issuance Benefits
- 12 Government of Canada & Related Issuers
- 13 FY23 Issuance Recap
- 14 PSP Capital Debt Programs
- 15 Growing Debt Programs
- 16 Issuance Details
- 17 Prioritizing Investor Relations

- 18 Sustainable Financing
- 19 Green Bond Program
- 20 Green Bond Framework

21 <u>Summary</u>22 Contact Information

- 23 <u>Disclaimer</u>
- 24 <u>Disclaimer UK</u>



## We Are PSP

100% owned by the Canadian Government, acts related to the Plans\*.

We invest our assets with a view to achieving a maximum rate of return, without undue risk of loss, having regard to the funding, policies and requirements of the Plans\*\* and the ability of the plans to meet their financial obligations.



One of Canada's largest pension investor with **C\$243.7B in net assets**, managing a diverse global portfolio across **100+ sectors and industries.** 

As at March 31, 2023



**Operationally independent** Crown entity, **AAA rated** based on strong sponsorship, financial pillars and corporate governance – we invest to help meet the pension plan obligations.

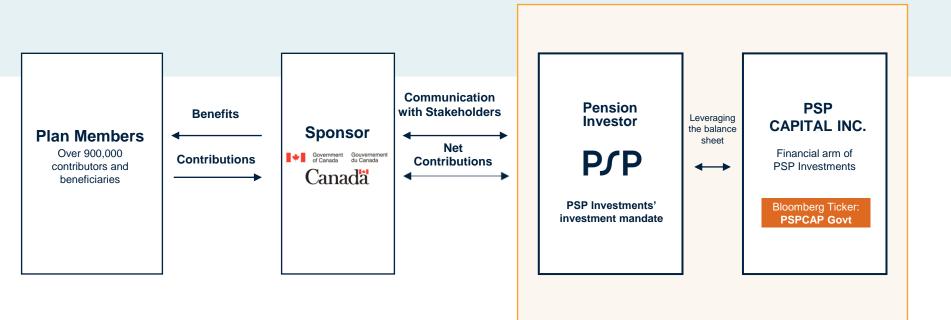
\*The Plans refer to the pension plans of the Public Service, the Canadian Armed Forces, the Royal Canadian Mounted Police and the Reserve Force. \*\*From April 1st, 2000, for the Public Service, the Canadian Armed Forces, the Royal Canadian Mounted Police, and from March 1st, 2007, for the Reserve Force.

## PSP at a Glance



## ΡΣΡ

## Our Investment Mandate



## **Credit Considerations**

The Office of the Chief Actuary of Canada is required to conduct actuarial reviews of the pension plans. Based on these actuarial reviews, there are federal laws in place to ensure PSPIB maintains solvency and holds sufficient assets to provide the accrued pension benefits to plan members

#### Solvency

Article 52 of the Public Sector Pension Investment Board Act, which establishes the Public Sector Pension Investment Board, ensures the solvency of PSPIB:

No Act relating to the insolvency or windingup of any corporation applies to the Board and **in no case shall the affairs of the Board be wound up unless Parliament so provides**.

- PSPIB Act, art. 52

#### **Sufficient Funds**

Article 44 (6) of the Superannuation Act, which establishes the Public Service Pension Fund, **ensures the government guarantees sufficient funds to pay out benefits**:

Following the laying before Parliament of any actuarial valuation report ... that relates to the state of the Superannuation Account and the Public Service Superannuation Investment Fund, there shall be credited to the Account ...the amount that in the opinion of the Minister will, at the end of the fifteenth fiscal year following the tabling of that report or at the end of the shorter period that the Minister may determine, together with the amount that the Minister estimates will be to the credit of the Account and the Public Service Superannuation Investment Fund at that time, meet the cost of the benefits payable ... in respect of pensionable service that is to the credit of contributors before April 1, 2000.

- Superannuation Act, art. 44 (6)

### Our Investment Approach <sup>CS</sup> 243.7<sup>Billion</sup> Net AUM

ASSET MIX	*	C\$ Billion Net AUM	% Net AUM	
EQUITY <b>37.2</b> %	Public Market Equities Private Equity	53.4 37.2	21.9 15.3	
REAL ASSETS <b>30.2</b> <sup>%</sup>	Real Estate Infrastructure Natural Resources	32.0 29.4 12.3	13.1 12.1 5.0	+ Leverage via PSP Capital
GOVERNMENT FIXED INCOME <b>21.0</b> <sup>%</sup>	Fixed Income Cash and Cash Equivalents	45.0 6.0	18.5 2.5	
CREDIT <b>10.7</b> <sup>%</sup>	Credit Investments	26.1	10.7	

As at March 31, 2023 | \*The remaining amount represents the Complementary Portfolio.



# Credit Ratings

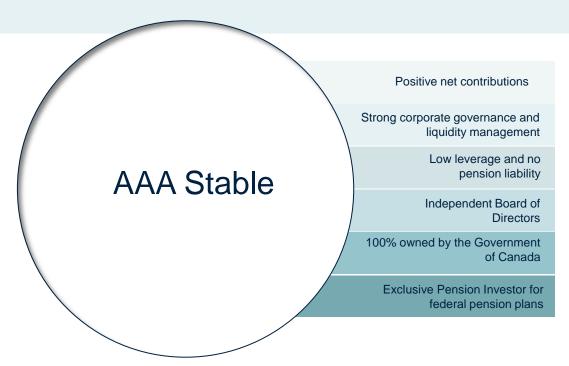
M RNINGSTAR DBRS		Moody's		S&P Global		FitchRatings		
	R1-High / AAA		P-1 / Aaa	A-1+ / AAA		F1+ / AAA		

#### **ON A STAND-ALONE BASIS**

- ✓ Strong corporate governance
- ✓ Conservative approach to leverage
- ✓ Focus on liquidity

#### FROM THE SPONSORSHIP

- Likelihood of support
- ✓ Bond holders rank senior to the amounts due to pension plans



## Debt Issuance Benefits



- Debt issuance is used to increase Total Fund market exposure
- Efficient financing by issuing at the Total Fund level
- Long-term assets being financed by long-term funding
- Leverage allows us to enhance returns and fulfill our mandate

- Exposure to Canadian Federal SSA issuer
- Positive spread vs.
  Government of Canada agencies

AAA

Rating

- Frequent, predictable issuances
- Improved secondary liquidity
- Increasingly diversified and international investor base

Benefits for Investors

## Government of Canada & Related Issuers

	Canada	₩DC	CANADA HOUSING TRUST	CPP INVESTMENT BOARD	ΡΣΡ
Issuer	Government of Canada	Export Development Canada	Canada Housing Trust	CPPIB Capital	PSP Capital
Ownership	100% Owned by the Government of Canada	100% Owned by the Government of Canada	100% Owned by the Government of Canada	100% Owned by the Government of Canada	100% Owned by the Government of Canada
Legal Status	Sovereign	Agent of the Crown	Agent of the Crown	Non-Agent Crown	Non-Agent Crown
Support	Sovereign Risk	Irrevocable, full faith and credit obligation of the sovereign	Irrevocable, full faith and credit obligation of the sovereign	No sovereign risk; transfers from CPPIB are not permitted unless asset values exceed liabilities	<b>No sovereign risk;</b> the government of Canada is required to ensure that the Plans maintain sufficient assets to provide the accrued pension benefits to plan members
Credit Rating (Moody's/S&P/DBRS/ Fitch Ratings)	Aaa / AAA / AAA / AA+	Aaa / AAA / AAA / N/A	Aaa / AAA / AAA / N/A	Aaa / AAA / AAA / N/A	Aaa / AAA / AAA / AAA

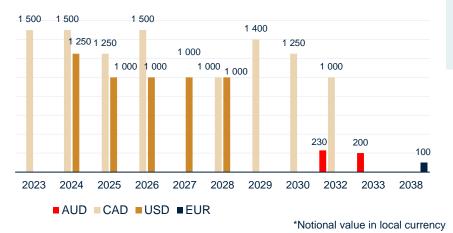
## FY23 Issuance Recap

## 7 PSP Capital Transactions in FY23

(Total: ~C\$3.8Bln)

June	August	October	November	January	February	March
5yr benchmark in USD	10yr private placement in AUD	Reopening of 3yr benchmark in SOFR	7yr benchmark in CAD	10yr private placement in AUD	Reopening of 7yr benchmark in CAD	15yr private placement in EUR
\$1B PSPCAP	\$230M PSPCAP	\$400M PSPCAP	\$750M PSPCAP	\$200M PSPCAP	\$650M PSPCAP	€100M PSPCAP
3.50%	4.566%	SOFR + 24bps	3.75%	4.824%	3.75%	3.679%
June 29, 2027	August 5, 2032	March 3, 2025 (Total size of \$1B)	June 15, 2029	January 31, 2033	June 15, 2029 (Total size of \$1.4B)	March 1, 2038

# PSP Capital Debt Programs



#### **MTN Maturity Profile (\$M)**

#### DEBT OUTSTANDING - as at March 31, 2023

#### TOTAL OF C\$25.32B (CAD EQUIVALENT)

Term Debt (M)	Short-Term Debt (M)
C\$ 10,400	C\$ 40
US\$ 5,250	US\$ 5,347
EUR\$ 100	
AUD\$ 430	

- PSP Capital debt is fully and unconditionally guaranteed by PSP Investments
- Most of the issuance is in the 3yr to 10yr maturity range
- C\$20B program limit



# Growing Debt Programs

We aim to be a **frequent issuer** in global markets Targeted markets: CA\$ | US\$ | EUR€ | AUD\$ | GBP £



Estimated program size: **Approximately \$5B CAD per year**. The amount of yearly issuance may fluctuate based on the evolution of AUM



We mainly focus on benchmark-size transactions to promote secondary market liquidity A private placement program complements our benchmark transactions and diversifies our funding



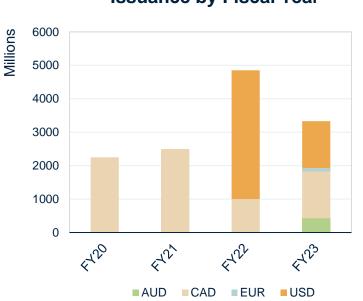
We target one Green Bond transaction per year

#### Additionally, in FY24, we aim to:

Launch the multi-currency **Euro commercial paper program** to access short-term funding in currencies such as AUD, EUR and GBP.

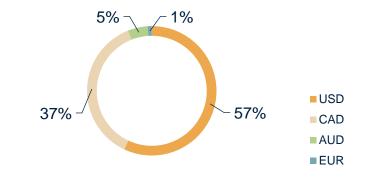
Launch a Kangaroo program to expand the investor base.

## **Issuance Details**

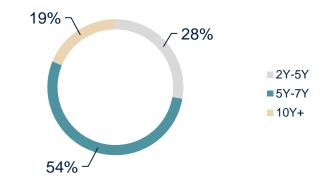


#### **Issuance by Fiscal Year**

#### Issuance by Currency Since GMTN Launch

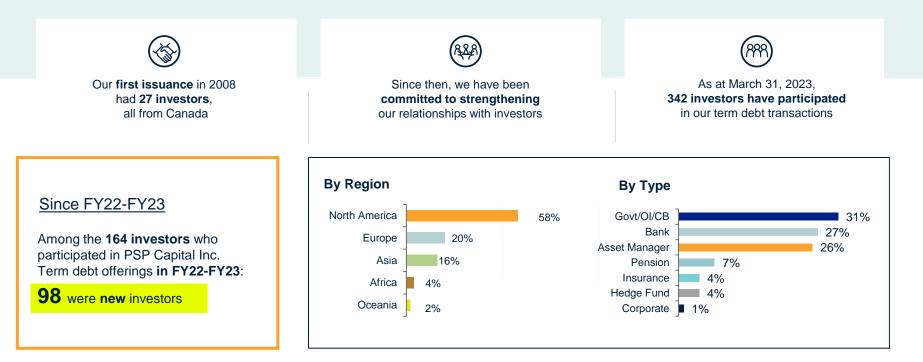


Issuance by Tenor Since GMTN Launch



## **Prioritizing Investor Relations**

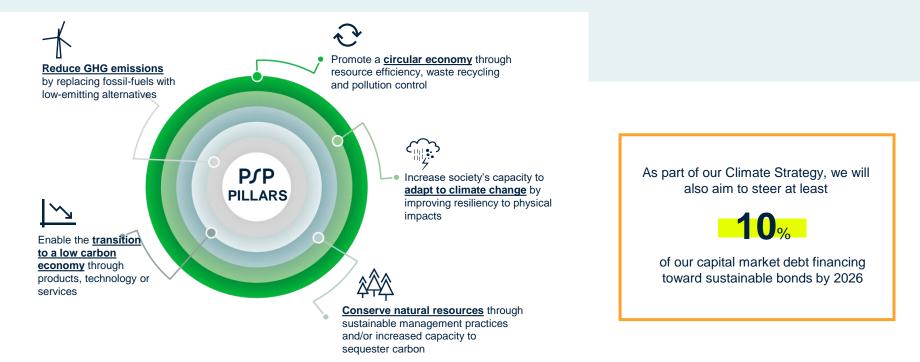
#### We have an increasingly diversified investor base



# 210.95 **SUSTAINABLE FINANCING**

## Green Bond Program

PSP has established **five high-level pillars** to guide the development of its Green Bond approach, which describe the real-world outcomes that we seek to achieve through our Green Bond program.



## Green Bond Framework

Issuing Green Bonds will allow us to support sustainable business practices that **contribute to positive environmental outcomes** and **foster ESG considerations** in PSP Investments' long-term investment decisions.



Net proceeds will be allocated to assets supporting the transition to a low-carbon economy, with the intent to **positively contribute to the long-term goals of the Paris Agreement, and sector-specific emissions reductions trajectories,** as outlined in the International Energy Agency's Net-Zero Scenario, guidance from the Science-Based Targets Initiative, the Investor Leadership Network sector decarbonization pathways, or other credible modeling sources.



See our Green Bond Framework and CICERO Shades of Green Second-Party Opinion on PSP Investments

# Summary

- A Crown entity 100% owned by the Canadian Government, operating at arm's length
- A clear, exclusive government mandate
- A pension investor, with no pension liability responsibility
- Government of Canada obligation to fund pensions in case of actuarial shortfall
- Positive projected net contributions for the medium term
- AAA ratings based on strong financial pillars, sponsorship and governance

- Use of capital and influence to foster ESG considerations into investment approach and to aim to accelerate the transition to global net-zero emissions
- Conservative approach to leverage
- Attractive spread for a AAA Canadian Federal SSA issuer
- Growing debt programs, including an expanding curve in the US market and a well-established Canadian market presence
- A frequent issuer with increasingly diversified debt products, to satisfy broader interest from the investor community
- A Green Bond Framework rated Medium Green by CICERO Shades of Green. Included in the overall shading was an assessment of our governance structure, which received a score of Excellent.
- Improving secondary market liquidity

## **Contact Information**

#### **PSP Investments**

1250, Boulevard René-Lévesque West Suite 1400 Montréal (Québec) Canada H3B 5E9

www.investpsp.com

#### Renaud de Jaham

Managing Director and Head of Treasury Treasury

+1 (514) 939-5361 RDejaham@investpsp.ca

#### **Andrew Bastien**

Senior Director, Liquidity & Funding Treasury

+1 (514) 939-5328 ABastien@investpsp.ca

## Disclaimer

The contents of this presentation and any related materials (together, this "Presentation") are confidential and may not be reproduced, redistributed or passed on, directly or indirectly, to any other person or published, in whole or in part, for any purpose without the written consent of the Public Sector Pension Investment Board ("PSP Investments").

This Presentation is being provided to you for information purposes only. It is not intended to form the basis of any investment decision, nor does it constitute or form part of any offer or invitation to sell or issue, or any solicitation of any offer to purchase or subscribe for any securities, nor shall it or any part of it nor the fact of its distribution form the basis of, or be relied on in connection with, any contract or investment decision in relation thereto. This Presentation is not an offer of securities, an offering memorandum or a prospectus.

The distribution of this Presentation, or any part of it, may be restricted by law in certain jurisdictions, and any persons into whose possession this Presentation or any part of it comes should inform themselves about, and observe, any such restrictions. This Presentation does not constitute an offer to sell or a solicitation of an offer to buy any securities in any jurisdiction to any person to whom it is unlawful to make such an offer or solicitation in such jurisdiction.

No representation or warranty, express or implied, is made or given by or on behalf of PSP Investments, PSP Capital Inc. ("PSP Capital"), a wholly-owned subsidiary of PSP Investments, or their respective directors, officers or employees, advisors, agents, subsidiaries or affiliates (together, the "PSP Group") as to the accuracy, reliability, completeness or fairness of the information or opinions contained in this Presentation or for any errors, omissions or misstatements, negligent or otherwise, in the information or opinions contained in this Presentation or as to the suitability or appropriateness of the information or opinions contained in this Presentation for any purpose, and no liability or responsibility is accepted for any such information or opinions. Without prejudice to the foregoing, the PSP Group accepts no liability whatsoever for any loss howsoever arising, directly or indirectly, from use of this Presentation or otherwise arising in connection therewith.

The information in this Presentation is given as of the date of the Presentation and is subject to updating, completion, revision, verification and amendment, and such information may change materially.

The PSP Group expressly disclaims any and is under no obligation to update or keep current the information contained in this Presentation, to correct any inaccuracies which may become apparent, or to inform you of the result of any revision to the statements made herein except to the extent they would be required to do so under applicable law or regulation, and any opinions expressed in this Presentation are subject to change without notice.

This Presentation includes certain forward-looking statements, beliefs or opinions, including statements with respect to the business, financial condition, liquidity, results of operations and plans of PSP Investments and PSP Capital. These forward-looking statements relate to matters that are not historical facts. Forward-looking statements are typically identified by the words "believe", "expect", "anticipate", "intend", "estimate", "may increase", "may impact" and other similar expressions, or future or conditional verbs such as "will", "should", "would" and "could." They appear in a number of places in this Presentation. By their nature, forward-looking statements involve risk and uncertainty because they relate to events and depend on circumstances that will occur in the future and involve numerous assumptions. A variety of factors, many of which are beyond the control of the PSP Group, may cause actual results to differ materially from the expectations expressed in the forward-looking statements. There can be no assurance that any of the results and events contemplated by the forward-looking statements contained in this Presentation will, in fact, occur. No representation is made that any of these statements or forecasts will come to pass or that any forecast results will be achieved. Past performance cannot be relied on as a guide to future performance. Forward-looking statements speak only as at the date of this Presentation and the PSP Group expressly disclaims any obligations or undertaking to release any update of, or revisions to, any forward-looking statements in this Presentation. As a result, you are cautioned not to place any undue reliance on such forward-looking statements.

By attending and/or accepting or accessing this Presentation, you agree to be bound by the foregoing limitations and conditions and, in particular, will be taken to have represented, warranted and undertaken that you have read and agree to comply with the contents of this disclaimer including, without limitation, the obligation to keep this Presentation and any related materials confidential.

## Disclaimer - UK

In the United Kingdom ("UK"), this presentation is for distribution only to persons who: (i) have professional experience in matters relating to investments falling within Article 19 (5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (as amended, the "Order"); or (ii) are high net worth entities or other persons to whom it may lawfully be communicated falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). In the UK, this presentation is directed only at relevant persons and must not be acted or relied upon by persons who are not relevant persons. Any investment or investment activity to which this presentation relates is available in the UK only to relevant persons and will, in the UK, be engaged in only with relevant persons.

Pursuant to applicable securities laws (including, but not limited to, Regulation (EU) No 596/2014 (as amended, the "EU Market Abuse Regulation"), and Regulation (EU) No. 596/2014 as it forms part of the domestic law of the UK by virtue of the EUWA (the "UK Market Abuse Regulation"), the recipients of this material should not use this information to acquire or sell, or attempt to acquire or sell, for themselves or for a third party, either directly or indirectly, any securities until after the information has been made available to the public. It is also forbidden for the recipients to pass on the materials to another person outside the scope of their work, profession or function and to recommend, or arrange for, on the basis of these materials, the acquisition or the selling of, securities so long as the information has not been made available to the public. The same obligation applies to any other person who obtains this material and knows or should have known that the information that it contains is inside information (within the scope of the EU Market Abuse Regulation, the UK Market Abuse Regulation and/or other applicable securities laws).

No securities commission or similar authority in Canada has in any way passed upon the merits of the securities referred to hereunder nor has it reviewed this document, and any representation to the contrary is an offence The securities that may be offered hereunder have not been and will not be qualified for distribution to the public under the securities laws of any province or territory of Canada and will only be offered in Canada pursuant to applicable private placement exemptions.

Ratings are intended to provide you with an independent measure of the credit quality of securities. The ratings accorded to the securities are not recommendations to purchase, hold or sell such securities inasmuch as such ratings are not a comment upon the market price of the securities or their suitability for you. There is no assurance that any rating will remain in effect for any given period of time or that any rating will not be revised, placed on negative outlook or withdrawn entirely by a rating agency in the future if, in its judgment, circumstances so warrant.